

Additional Term Discount Program

Beginning on December 3, 2002, and ending on April 30, 2003, new, renewing*, or upgrading** Private Line and/or Frame Relay Business Customers, who subscribe to Company provided services for Interstate data communications service, may enroll in this Promotion, by completing and returning an enrollment form provided by the Company, or by requesting enrollment during the Business Customer's contact with a Company customer service or marketing representative.

If a Customer sign a new one or two year term for Private Line and/or Frame Relay service they will receive a one time credit to the their account, equal to the monthly recurring charges of the new or renewing Company-provided Private Line and/or Frame Relay service, up to 1.544 Mbps.

If a Customers signs a new three year term for Private Line and/or Frame Relay service they will receive a 7% monthly discount applied to the monthly recurring charges of the new or renewing Company-provided Private Line and/or Frame Relay service, up to 1.544 Mbps. The credit will be applied after any term discount. For Frame Relay customers participating in the Competition At Work*** Discount program the additional 7% discount is calculated after the term discount and the Competition at Work discount.

The total combined monthly credits described are limited to a maximum of the specific charges related to Company-provided services.

This promotion may be combined with Company-Provided Installation Charges Waiver Program and the Competition At Work Frame Relay Discount program. Unless explicitly specified elsewhere in this tariff, this Promotion may not be combined with any other promotion, or special contract or business arrangement. In the event the Business Customer discontinues its Company-provided services prior to the end of the Term for the Private Line Service and/or Frame Relay receiving the benefits of this Promotion, the Customer will be liable for an amount equal to the total credits received, and the Customer becomes ineligible for any future benefits under this promotion.

*Renewing customer must be within 60 days of completing their existing term of service to be eligible for this promotion.

**Upgrading customers are those who have existing service with the Company and are adding additional services. Upgrading customers are eligible for a credit as noted above limited to the difference between currently billed Company services and the total of upgraded services.

***Competition At Work can be found under the Frame Relay section on the GCI website. It's located on the 4th page of that document.

EFFECTIVE: December 3, 2002