

As filed with the Securities and Exchange Commission on May 15, 2002.

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**UNITED STATES SECURITIES AND EXCHANGE COMMISSION**  
**Washington, D.C. 20549**

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**FORM 10-Q**

**(Mark One)**

QUARTERLY REPORT PURSUANT TO SECTION 13 or 15(d) OF THE  
SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended March 31, 2002

OR

TRANSITION REPORT PURSUANT TO SECTION 13 or 15(d) OF THE  
SECURITIES EXCHANGE ACT OF 1934

For the transition period from \_\_\_\_\_ to \_\_\_\_\_

Commission File No. 0-15279

**GENERAL COMMUNICATION, INC.**  
(Exact name of registrant as specified in its charter)

<u>STATE OF ALASKA</u> (State or other jurisdiction of incorporation or organization)	<u>92-0072737</u> (I.R.S. Employer Identification No.)
2550 Denali Street Suite 1000 <u>Anchorage, Alaska</u> (Address of principal executive offices)	<u>99503</u> (Zip Code)

Registrant's telephone number, including area code: (907) 265-5600

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Former name, former address and former fiscal year, if changed since last report

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes  No .

The number of shares outstanding of the registrant's classes of common stock as of April 26, 2002 was:  
51,454,395 shares of Class A common stock; and  
3,881,538 shares of Class B common stock.

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**GENERAL COMMUNICATION, INC.**

**FORM 10-Q**

**FOR THE QUARTER ENDED MARCH 31, 2002**

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## Cautionary Statement Regarding Forward-Looking Statements

You should carefully review the information contained in this Quarterly Report, but should particularly consider any risk factors that we set forth in this Quarterly Report and in other reports or documents that we file from time to time with the Securities and Exchange Commission (“SEC”). In this Quarterly Report, in addition to historical information, we state our future strategies, plans, objectives or goals and our beliefs of future events and of our future operating results, financial position and cash flows. In some cases, you can identify those so-called “forward-looking statements” by words such as “may,” “will,” “should,” “expects,” “plans,” “anticipates,” “believes,” “estimates,” “predicts,” “potential,” “project,” or “continue” or the negative of those words and other comparable words. All forward-looking statements involve known and unknown risks, uncertainties and other important factors that may cause our actual results, performance, achievements, plans and objectives to differ materially from any future results, performance, achievements, plans and objectives expressed or implied by these forward-looking statements. In evaluating those statements, you should specifically consider various factors, including those outlined below. Those factors may cause our actual results to differ materially from any of our forward-looking statements. For these statements, we claim the protection of the safe harbor for forward-looking statements provided by the Securities Reform Act. Such risks, uncertainties and other factors include but are not limited to those identified below.

- Material adverse changes in the economic conditions in the markets we serve and in general economic conditions;
- The efficacy of the rules and regulations to be adopted by the Federal Communications Commission (“FCC”) and state public regulatory agencies to implement the provisions of the 1996 Telecom Act; the outcome of litigation relative thereto; and the impact of regulatory changes relating to access reform;
- Our responses to competitive products, services and pricing, including pricing pressures, technological developments, alternative routing developments, and the ability to offer combined service packages that include local, cable and Internet services;
- The extent and pace at which different competitive environments develop for each segment of our business;
- The extent and duration for which competitors from each segment of the telecommunication industries are able to offer combined or full service packages prior to our being able to do so;
- The degree to which we experience material competitive impacts to our traditional service offerings prior to achieving adequate local service entry;
- Competitor responses to our products and services and overall market acceptance of such products and services;
- The outcome of our negotiations with incumbent local exchange carriers (“ILECs”) and state regulatory arbitrations and approvals with respect to interconnection agreements;
- Our ability to purchase network elements or wholesale services from ILECs at a price sufficient to permit the profitable offering of local telephone service at competitive rates;
- Success and market acceptance for new initiatives, many of which are untested;
- The level and timing of the growth and profitability of new initiatives, particularly local telephone services expansion, Internet (consumer and business) services expansion and wireless services;
- Start-up costs associated with entering new markets, including advertising and promotional efforts;
- Risks relating to the operations of new systems and technologies and applications to support new initiatives;
- Local conditions and obstacles;
- The impact of oversupply of capacity resulting from excessive deployment of network capacity;
- Uncertainties inherent in new business strategies, new product launches and development plans, including local telephone services, Internet services, wireless services, digital video services, cable modem services, digital subscriber line services, and transmission services and the offering of these services in geographic areas with which we are unfamiliar;
- The risks associated with technological requirements, technology substitution and changes and other technological developments;

- Development and financing of telecommunication, local telephone, wireless, Internet and cable networks and services;
- Future financial performance, including the availability, terms and deployment of capital; the impact of regulatory and competitive developments on capital outlays, and the ability to achieve cost savings and realize productivity improvements and the consequences of increased leverage;
- Availability of qualified personnel;
- Changes in, or failure, or inability, to comply with, government regulations, including, without limitation, regulations of the FCC, the Regulatory Commission of Alaska, and adverse outcomes from regulatory proceedings;
- Uncertainties in federal military spending levels and military base closures in markets in which we operate;
- The ongoing global and domestic trend towards consolidation in the telecommunications industry, which trend may be the effect of making the competitors larger and better financed and afford these competitors with extensive resources and greater geographic reach, allowing them to compete more effectively; and
- Other risks detailed from time to time in our periodic reports filed with the SEC.

You should not place undue reliance on any such forward-looking statements. Further, any forward-looking statement, and such risks, uncertainties and other factors speak, only as of the date on which they were originally made and we expressly disclaim any obligation or undertaking to disseminate any updates or revisions to any forward-looking statement to reflect any change in our expectations with regard to those statements or any other change in events, conditions or circumstances on which any such statement is based, except as required by law. New factors emerge from time to time, and it is not possible for us to predict what factors will arise or when. In addition, we cannot assess the impact of each factor on our business or the extent to which any factor, or combination of factors, may cause actual results to differ materially from those contained in any forward-looking statements.

**PART I. FINANCIAL INFORMATION**  
**ITEM 1. CONSOLIDATED FINANCIAL STATEMENTS**

**GENERAL COMMUNICATION, INC. AND SUBSIDIARIES**

**CONSOLIDATED BALANCE SHEETS**

ASSETS	(Unaudited)	
	March 31, 2002	December 31, 2001
	(Amounts in thousands)	
Current assets:		
Cash and cash equivalents	\$ 13,368	11,097
Receivables:		
Trade	59,145	58,895
Employee and other	996	1,587
	60,141	60,482
Less allowance for doubtful receivables	4,280	4,166
Net receivables	55,861	56,316
Deferred income taxes, net	5,386	4,690
Inventories	4,021	3,462
Prepaid and other current assets	2,578	3,061
Property held for sale	517	481
Notes receivable with related parties	146	182
Total current assets	81,877	79,289
Property and equipment in service, net of depreciation	391,981	395,887
Construction in progress	14,211	8,121
Net property and equipment	406,192	404,008
Cable certificates, net of amortization of \$26,884,000 at March 31, 2002 and December 31, 2001	191,132	191,132
Goodwill, net of amortization of \$7,200,000 at March 31, 2002 and December 31, 2001	41,205	40,940
Other intangible assets, net of amortization of \$1,431,000 and \$1,252,000 at March 31, 2002 and December 31, 2001, respectively	3,182	3,387
Deferred loan and senior notes costs, net of amortization of \$6,325,000 and \$5,568,000 at March 31, 2002 and December 31, 2001, respectively	6,654	7,630
Notes receivable with related parties	5,388	3,246
Other assets, at cost, net of amortization of \$72,000 and \$70,000 at March 31, 2002 and December 31, 2001, respectively	5,567	5,047
Total other assets	253,128	251,382
Total assets	\$ 741,197	734,679

See accompanying notes to interim condensed consolidated financial statements.

**GENERAL COMMUNICATION, INC. AND SUBSIDIARIES**  
**CONSOLIDATED BALANCE SHEETS**  
**(Continued)**

LIABILITIES AND STOCKHOLDERS' EQUITY	(Unaudited) March 31, 2002	December 31, 2001
	(Amounts in thousands)	
Current liabilities:		
Current maturities of obligations under long-term debt and capital leases	\$ 17,391	7,346
Accounts payable	35,275	36,464
Deferred revenue	11,396	11,129
Accrued payroll and payroll related obligations	10,587	15,289
Accrued interest	4,433	8,049
Accrued liabilities	6,019	4,938
Subscriber deposits	1,407	1,121
Total current liabilities	86,508	84,336
Long-term debt, excluding current maturities	345,000	346,000
Obligations under capital leases, excluding current maturities	44,913	45,016
Obligations under capital leases due to related party, excluding current maturities	593	620
Deferred income taxes, net of deferred income tax benefit	27,521	25,069
Other liabilities	5,360	4,339
Total liabilities	509,895	505,380
Redeemable preferred stocks	26,907	26,907
Stockholders' equity:		
Common stock (no par):		
Class A. Authorized 100,000,000 shares; issued 51,446,647 and 50,967,196 shares at March 31, 2002 and December 31, 2001, respectively	198,632	195,647
Class B. Authorized 10,000,000 shares; issued 3,882,843 shares at March 31, 2002 and December 31, 2001; convertible on a share-per-share basis into Class A common stock	3,281	3,281
Less cost of 316,554 and 296,554 Class A common shares held in treasury at March 31, 2002 and December 31, 2001, respectively	(1,836)	(1,659)
Paid-in capital	10,832	10,474
Notes receivable with related parties issued upon stock option exercise	(5,559)	(2,588)
Retained deficit	(1,068)	(2,771)
Accumulated other comprehensive income	113	8
Total stockholders' equity	204,395	202,392
Commitments and contingencies		
Total liabilities and stockholders' equity	\$ 741,197	734,679

See accompanying notes to interim condensed consolidated financial statements.

**GENERAL COMMUNICATION, INC. AND SUBSIDIARIES**  
**CONSOLIDATED STATEMENTS OF OPERATIONS**

	(Unaudited)	
	Three Months Ended	
	March 31,	
	2002	2001
	(Amounts in thousands, except per share amounts)	
Revenues	\$ 88,210	96,917
Cost of sales and services	31,237	42,086
Selling, general and administrative expenses	31,882	27,850
Depreciation and amortization expense	14,715	13,939
Operating income	<u>10,376</u>	<u>13,042</u>
Interest expense	6,591	8,883
Interest income	73	163
Interest expense, net	<u>6,518</u>	<u>8,720</u>
Net income before income taxes	3,858	4,322
Income tax expense	<u>1,646</u>	<u>1,899</u>
Net income	<u>\$ 2,212</u>	<u>2,423</u>
Basic and diluted net income per common share	<u>\$ 0.03</u>	<u>0.04</u>

See accompanying notes to interim condensed consolidated financial statements.

**GENERAL COMMUNICATION, INC. AND SUBSIDIARIES**  
**CONSOLIDATED STATEMENTS OF STOCKHOLDERS' EQUITY**  
**THREE MONTHS ENDED MARCH 31, 2002 AND 2001**

(Unaudited) (Amounts in thousands)	Class A Common Stock	Class B Common Stock	Class A Shares Held in Treasury	Paid-in Capital	Notes Receivable Issued to Related Parties	Retained Deficit	Accumulated Other Comprehensive Income	Total
Balances at December 31, 2000	\$182,706	3,299	(1,659)	7,368	(2,976)	(5,258)	---	183,480
Net income	---	---	---	---	---	2,423	---	2,423
Tax effect of excess stock compensation expense for tax purposes over amounts recognized for financial reporting purposes	---	---	---	309	---	---	---	309
Class B shares converted to Class A	3	(3)	---	---	---	---	---	---
Shares issued under stock option plan	511	---	---	---	---	---	---	511
Amortization of the excess of GCI stock market value over stock option exercise cost on date of stock option grant	---	---	---	171	---	---	---	171
Shares issued to Employee Stock Purchase Plan	688	---	---	---	---	---	---	688
Acquisition of G.C. Cablevision, Inc. net assets and customer base	2,388	---	---	---	---	---	---	2,388
Preferred stock dividends	---	---	---	---	---	(475)	---	(475)
Balances at March 31, 2001	<u>\$186,296</u>	<u>3,296</u>	<u>(1,659)</u>	<u>7,848</u>	<u>(2,976)</u>	<u>(3,310)</u>	<u>---</u>	<u>189,495</u>
Balances at December 31, 2001	\$195,647	3,281	(1,659)	10,474	(2,588)	(2,771)	8	202,392
Components of comprehensive income:								
Net income	---	---	---	---	---	2,212	---	2,212
Fair value of cash flow hedge, net of income tax benefit of \$72	---	---	---	---	---	---	105	105
Comprehensive income								<u>2,317</u>
Tax effect of excess stock compensation expense for tax purposes over amounts recognized for financial reporting purposes	---	---	---	255	---	---	---	255
Shares issued under stock option plan	2,985	---	---	---	(2,971)	---	---	14
Amortization of the excess of GCI stock market value over stock option exercise cost on date of stock option grant	---	---	---	103	---	---	---	103
Purchase of treasury stock	---	---	(177)	---	---	---	---	(177)
Preferred stock dividends	---	---	---	---	---	(509)	---	(509)
Balances at March 31, 2002	<u>\$198,632</u>	<u>3,281</u>	<u>(1,836)</u>	<u>10,832</u>	<u>(5,559)</u>	<u>(1,068)</u>	<u>113</u>	<u>204,395</u>

See accompanying notes to interim condensed consolidated financial statements.

**GENERAL COMMUNICATION, INC. AND SUBSIDIARIES**  
**CONSOLIDATED STATEMENTS OF CASH FLOWS**

	(Unaudited)	
	Three Months Ended	
	March 31,	
	2002	2001
	(Amounts in thousands)	
Operating activities:		
Net income	\$ 2,212	2,423
Adjustments to reconcile net income to net cash provided by operating activities:		
Depreciation and amortization	14,715	13,939
Amortization charged to selling, general and administrative	---	9
Non-cash cost of sale	---	10,877
Deferred income tax expense	1,646	1,899
Bad debt expense, net of write-offs	124	544
Deferred compensation and compensatory stock options	251	242
Other noncash income and expense items	110	(84)
Change in operating assets and liabilities	(6,809)	1,393
Net cash provided by operating activities	<u>12,249</u>	<u>31,242</u>
Investing activities:		
Purchases of property and equipment	(16,069)	(13,522)
Advances and billings to Kanas Telecom, Inc.	---	(2,716)
Payment of deposit	---	(1,200)
Notes receivable issued to related parties	(5,669)	(121)
Payments received on notes receivable with related parties	3,587	146
Purchases of other assets	(428)	(796)
Net cash used by investing activities	<u>(18,579)</u>	<u>(18,209)</u>
Financing activities:		
Repayments of long-term borrowings and capital lease obligations	(86)	(12,140)
Long-term borrowings – bank debt	9,000	---
Purchase of treasury stock	(177)	---
Payment of preferred stock dividend	(150)	---
Proceeds from common stock issuance	14	511
Net cash provided (used) by financing activities	<u>8,601</u>	<u>(11,629)</u>
Net increase in cash and cash equivalents	2,271	1,404
Cash and cash equivalents at beginning of period	<u>11,097</u>	<u>5,962</u>
Cash and cash equivalents at end of period	<u>\$ 13,368</u>	<u>7,366</u>

See accompanying notes to interim condensed consolidated financial statements.

**GENERAL COMMUNICATION, INC. AND SUBSIDIARIES**  
**Notes to Interim Condensed Consolidated Financial Statements**  
(Unaudited)

(1) General

In the following discussion, General Communication, Inc. and its direct and indirect subsidiaries are referred to as “we,” “us” and “our”.

(a) Business

General Communication, Inc. (“GCI”), an Alaska corporation, was incorporated in 1979. We offer the following services:

- Long-distance telephone service between Anchorage, Fairbanks, Juneau, and other communities in Alaska and the remaining United States and foreign countries
- Cable television services throughout Alaska
- Facilities-based competitive local access services in Anchorage, Fairbanks and Juneau, Alaska
- Internet access services
- Termination of traffic in Alaska for certain common carriers
- Private line and private network services
- Managed services to certain commercial customers
- Broadband services, including our SchoolAccess™ offering to rural school districts and a similar offering to rural hospitals and health clinics
- Sales and service of dedicated communications systems and related equipment
- Lease and sales of capacity on two undersea fiber optic cables used in the transmission of interstate and intrastate private line, switched message long-distance and Internet services between Alaska and the remaining United States and foreign countries

(b) Principles of Consolidation

The interim condensed consolidated financial statements include the accounts of GCI, GCI’s wholly-owned subsidiary GCI, Inc., GCI, Inc.’s wholly-owned subsidiary GCI Holdings, Inc., GCI Holdings, Inc.’s wholly-owned subsidiaries GCI Communication Corp., GCI Cable, Inc., and GCI Transport Co., Inc., GCI Holdings, Inc.’s 85% controlling interest in GCI Fiber Communication Co., Inc., GCI Communication Corp.’s wholly-owned subsidiary Potter View Development Co., Inc., GCI Cable, Inc.’s wholly-owned subsidiary GCI American Cablesystems, Inc., GCI American Cablesystems, Inc.’s wholly-owned subsidiary GCI Cablesystems of Alaska, Inc., GCI Transport Co., Inc.’s wholly-owned subsidiaries GCI Satellite Co., Inc., GCI Fiber Co., Inc. and Fiber Hold Co., Inc. and GCI Fiber Co., Inc.’s and Fiber Hold Co., Inc.’s wholly-owned partnership Alaska United Fiber System Partnership (“Alaska United”).

**GENERAL COMMUNICATION, INC. AND SUBSIDIARIES**  
**Notes to Interim Condensed Consolidated Financial Statements**  
(Unaudited)

(c) Net Income Per Common Share

Net income per common share ("EPS") and common shares used to calculate basic and diluted EPS consist of the following (amounts in thousands):

	Three Months Ended March 31,					
	2002			2001		
	Income (Num- erator)	Shares (Denom- inator)	Per-share Amounts	Income (Num- erator)	Shares (Denom- inator)	Per-share Amounts
Net income	\$ 2,212			\$ 2,423		
Less Preferred Stock dividends:						
Series B	361			475		
Series C	148			---		
<b>Basic EPS:</b>						
Income available to common stockholders	1,703	54,828	\$ 0.03	1,948	52,223	\$ 0.04
<b>Effect of Dilutive Securities:</b>						
Unexercised stock options	---	928	---	---	894	---
<b>Diluted EPS:</b>						
Income available to common stockholders	\$ 1,703	55,756	\$ 0.03	\$ 1,948	53,117	\$ 0.04

Common equivalent shares outstanding which are anti-dilutive for purposes of calculating EPS for the three months ended March 31, 2002 and 2001, are not included in the diluted EPS calculations, and consist of the following (shares, in thousands):

	Three Months Ended March 31,	
	2002	2001
Series B redeemable preferred stock	3,062	4,083
Series C redeemable preferred stock	833	---
Anti-dilutive common equivalent shares outstanding	3,895	4,083

Weighted average shares associated with outstanding stock options for the three months ended March 31, 2002 and 2001 which have been excluded from the diluted EPS calculations because the options' exercise price was greater than the average market price of the common shares consist of the following (shares, in thousands):

	Three Months Ended March 31,	
	2002	2001
Weighted average shares associated with outstanding stock options	239	159

Effective March 31, 2001 we acquired the assets and customer base of G.C. Cablevision, Inc. The seller received 238,199 unregistered shares of GCI Class A common stock with a future payment in additional shares contingent upon the market price of our common stock on a future date. At March 31, 2002 the market price condition was not met and approximately 70,800 shares

**GENERAL COMMUNICATION, INC. AND SUBSIDIARIES**  
**Notes to Interim Condensed Consolidated Financial Statements**  
(Unaudited)

of GCI Class A common stock would be issuable if this date was the end of the contingency period.

(d) Common Stock

Following is the statement of common stock at March 31, 2002 and 2001 (shares, in thousands):

	Class A	Class B
Balances at December 31, 2000	48,643	3,904
Class B shares converted to Class A	4	(4)
Shares issued under stock option plan	172	---
Shares issued upon acquisition of G.C. Cablevision, Inc. net assets and customer base	238	---
Balances at March 31, 2001	<u>49,057</u>	<u>3,900</u>
Balances at December 31, 2001	50,967	3,883
Shares issued under stock option plan	480	---
Balances at March 31, 2002	<u><u>51,447</u></u>	<u><u>3,883</u></u>

(e) Redeemable Preferred Stocks

Redeemable preferred stocks consist of (amounts in thousands):

	March 31, 2002	December 31, 2001
Series B	\$ 16,907	16,907
Series C	10,000	10,000
	<u><u>\$ 26,907</u></u>	<u><u>26,907</u></u>

We have 1,000,000 shares of preferred stock authorized with the following shares issued at March 31, 2002 and 2001 (shares, in thousands):

	Series B	Series C
Balances at December 31, 2000 and March 31, 2001	<u>20</u>	<u>---</u>
Balances at December 31, 2001 and March 31, 2002	<u><u>17</u></u>	<u><u>10</u></u>

The combined aggregate amount of preferred stock mandatory redemption requirements follow (amounts in thousands):

Years ending March 31:	
2003	\$ ---
2004	---
2005	10,150
2006	---
2007	---
	<u><u>\$ 10,150</u></u>

**GENERAL COMMUNICATION, INC. AND SUBSIDIARIES**  
**Notes to Interim Condensed Consolidated Financial Statements**  
(Unaudited)

Series B

The redemption amount of our convertible redeemable accreting Series B preferred stock at March 31, 2002 and December 31, 2001 is \$17,509,000 and \$17,148,000, respectively. The difference between the carrying and redemption amounts is due to accrued dividends which are included in Accrued Liabilities until either paid in cash or through the issuance of additional Series B preferred stock.

Series C

The redemption amount of our convertible redeemable accreting Series C preferred stock on March 31, 2002 and December 31, 2001 was \$10,000,000.

(f) Sale of Fiber Optic Cable System Capacity

During the first quarter of 2001 we completed a \$19.5 million sale of long-haul capacity in the Alaska United undersea fiber optic cable system (“fiber capacity sale”) in a cash transaction. The sale included both capacity within Alaska, and between Alaska and the 48 contiguous states south of or below Alaska (“Lower 48”). We used the proceeds from the fiber capacity sale to repay \$11.7 million of the Fiber Facility debt and to fund capital expenditures and working capital.

The fiber capacity sale contract gave the purchaser an indefeasible right to use a certain amount of fiber system capacity and expires on February 4, 2024. The term may be extended if the actual useful life of the fiber system capacity extends beyond the estimated useful life of twenty-five years. The fiber system capacity sold is integral equipment because it is attached to real estate. Because all of the benefits and risks of ownership have been transferred to the purchaser upon full receipt of the purchase price and other terms of the contract meet the requirements of Statement of Financial Accounting Standard (“SFAS”) No. 66, “Accounting for Sales of Real Estate” we accounted for the fiber capacity sale as a sales-type lease. We recognized \$19.5 million in revenue from the fiber capacity sale. We recognized \$10.9 million as cost of sales during the three months ended March 31, 2001.

The accounting for the sale of fiber system capacity is currently evolving and accounting guidance may become available in the future which could require us to change our policy. If we are required to change our policy, it is likely the effect would be to recognize the gain from future sales of fiber capacity, if any, over the term the capacity is provided.

(g) New Accounting Pronouncements

In July 2001, the Financial Accounting Standards Board (“FASB”) issued SFAS No. 141, “Business Combinations.” SFAS No. 141 requires that the purchase method of accounting be used for all business combinations initiated after June 30, 2001. Use of the pooling-of-interests method will be prohibited on a prospective basis only. Adoption of SFAS No. 141 has not had a significant impact on our results of operations, financial position or cash flows.

In July 2001, the FASB issued SFAS No. 142, “Goodwill and Other Intangible Assets.” SFAS No. 142 provides accounting and reporting standards for intangible assets acquired individually, with a group of other assets, or as part of a business combination. This statement addresses how acquired goodwill and other intangible assets are recorded upon their acquisition as well as how they are to be accounted for after they have been initially recognized in the financial statements. Under this statement, goodwill and other intangibles with indefinite useful lives, on a prospective basis, will no longer be amortized, however will be tested for impairment at least annually, based on a fair value comparison. Intangibles that have finite useful lives will continue to be amortized over their respective useful lives. This statement also requires expanded disclosure for goodwill and other intangible assets.

**GENERAL COMMUNICATION, INC. AND SUBSIDIARIES**  
**Notes to Interim Condensed Consolidated Financial Statements**  
(Unaudited)

In October 2001, the FASB issued SFAS No. 144, "Accounting for the Impairment or Disposal of Long-Lived Assets". SFAS No. 144 replaces SFAS No. 121, Accounting for the Impairment of Long-Lived Assets and for Long-Lived Assets to Be Disposed Of. However it retains the fundamental provisions of SFAS No. 121 for recognition and measurement of the impairment of long-lived assets to be held and used and for measurement of long-lived assets to be disposed of by sale. This statement applies to all long-lived assets, including discontinued operations, and replaces the provisions of APB Opinion No. 30, Reporting Results of Operations-Reporting the Effects of Disposal of a Segment of a Business, for the disposal of segments of a business. This statement requires that those long-lived assets be measured at the lower of carrying amount or fair value less cost to sell, whether reported in continuing operations or in discontinued operations. Adoption of SFAS No. 144 has not had a significant impact on our results of operations, financial position or cash flows.

(h) Reclassifications

Reclassifications have been made to the 2001 financial statements to make them comparable with the 2002 presentation.

(i) Other

The accompanying unaudited interim condensed consolidated financial statements have been prepared in accordance with generally accepted accounting principles for interim financial information and with the instructions to Form 10-Q and Article 10 of Regulation S-X. Accordingly, they do not include all of the information and footnotes required by generally accepted accounting principles for complete financial statements. The interim condensed consolidated financial statements include the consolidated accounts of GCI and its wholly owned subsidiaries with all significant intercompany transactions eliminated. In the opinion of management, all adjustments (consisting of normal recurring accruals) considered necessary for a fair presentation have been included. Operating results for the three-month period ended March 31, 2002 are not necessarily indicative of the results that may be expected for the year ended December 31, 2002. For further information, refer to the financial statements and footnotes thereto included in our annual report on Form 10-K for the year ended December 31, 2001.

(2) Consolidated Statements of Cash Flows Supplemental Disclosures

Changes in operating assets and liabilities consist of (amounts in thousands):

Three month periods ended March 31,	2002	2001
Decrease in accounts receivables	\$ 519	3,100
Increase in inventories	(559)	(193)
Decrease in prepaid and other current assets	588	96
Increase (decrease) in accounts payable	(1,189)	672
Increase in deferred revenues	267	490
Increase (decrease) in accrued payroll and payroll related obligations	(4,702)	657
Decrease in accrued interest	(3,616)	(4,191)
Increase in accrued liabilities	1,081	824
Increase (decrease) in subscriber deposits	286	(55)
Increase (decrease) in components of other long-term liabilities	516	(7)
	<u>\$ (6,809)</u>	<u>1,393</u>

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We paid interest totalling approximately \$10,207,000 and \$13,074,000 during the three-month periods ended March 31, 2002 and 2001, respectively.

(3) Intangible Assets

Effective with the adoption of SFAS No. 142, "Goodwill and Other Intangible Assets" on January 1, 2002, goodwill and cable certificates (certificates of convenience and public necessity) are no longer amortized. The following pro forma financial information reflects net income and basic and diluted EPS as if goodwill and cable certificates were not subject to amortization for the three months ended March 31, 2001 (amounts in thousands, except per share amounts):

	<u>Net Income</u>	<u>Basic and Diluted EPS</u>
Net income, as reported	\$ 2,423	0.04
Add cable certificate amortization, net of income taxes	724	0.01
Add goodwill amortization, net of income taxes	177	---
Adjusted net income	\$ 3,324	0.05

Cable certificates are allocated to our cable services reportable segment. Goodwill is not allocated to a reportable segment, but is included in the All Other category in note 5.

Amortization expense for amortizable intangible assets for the three months ended March 31, 2002 and 2001 was approximately \$965,000 and \$2,094,000 (inclusive of goodwill and cable certificate amortization expense), respectively. Amortization expense for amortizable intangible assets for each of the five succeeding fiscal years is estimated to be (amounts in thousands):

Years ending December 31,	\$
2002	760
2003	374
2004	229
2005	123
2006	119

No intangible assets have been impaired based upon impairment testing performed as of January 1, 2002.

(4) Long-term Debt

We expect to refinance the Senior Holdings Loan and the Fiber Facility in the second or third quarter of 2002. Upon completion of the refinancing we expect to recognize \$2.7 million to \$2.9 million as an extraordinary loss before income tax effect.

(5) Industry Segments Data

Our reportable segments are business units that offer different products. The reportable segments are each managed separately and offer distinct products with different production and delivery processes.

We have four reportable segments as follows:

Long-distance services. We offer a full range of common-carrier long-distance services to commercial, government, other telecommunications companies and residential customers, through

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our networks of fiber optic cables, digital microwave, and fixed and transportable satellite earth stations and our SchoolAccess™ offering to rural school districts and a similar offering to rural hospitals and health clinics.

Cable services. We provide cable television services to residential, commercial and government users in the State of Alaska. Our cable systems serve 33 communities and areas in Alaska, including the state's three largest urban areas, Anchorage, Fairbanks and Juneau. We offer digital cable television services in Anchorage, Fairbanks, Juneau and Kenai and retail cable modem service (through our Internet services segment) in Anchorage, Fairbanks, Juneau and several other communities in Alaska. We plan to expand our product offerings as plant upgrades are completed in other communities in Alaska.

Local access services. We offer facilities based competitive local exchange services in Anchorage, Fairbanks and Juneau and plan to provide similar competitive local exchange services in other locations pending regulatory approval.

Internet services. We offer wholesale and retail Internet services. We offer cable modem service in Anchorage, Fairbanks, Juneau and several other communities in Alaska and plan to provide cable modem service in other areas in 2002. Our undersea fiber optic cable allows us to offer enhanced services with high-bandwidth requirements.

Included in the "All Other" category in the tables that follow are our managed services, product sales, cellular telephone services, and, during the three months ended March 31, 2001, management services for Kanas, a related party. None of these business units has ever met the quantitative thresholds for determining reportable segments. Also included in the All Other category are corporate related expenses including management information systems, accounting, legal and regulatory, human resources and other general and administrative expenses. In 2001, the All Other category includes revenues and costs associated with the sale of undersea fiber optic cable system capacity (see note 1(f)).

We evaluate performance and allocate resources based on (1) earnings or loss from operations before depreciation, amortization, net interest expense and income taxes, and (2) operating income or loss. The accounting policies of the reportable segments are the same as those described in the summary of significant accounting policies in note 1. Intersegment sales are recorded at cost plus an agreed upon intercompany profit.

We earn all revenues through sales of services and products within the United States of America. All of our long-lived assets are located within the United States of America.

Summarized financial information for our reportable segments and for the All Other category for the three months ended March 31, 2002 and 2001 follows (amounts in thousands):

	Reportable Segments						All Other	Total
	Long-Distance Services	Cable Services	Local Access Services	Internet Services	Total Reportable Segments			
<u>2002</u>								
Revenues:								
Intersegment	\$ 5,329	496	2,673	2,143	10,641	186	10,827	
External	50,068	21,346	7,308	3,573	82,295	5,915	88,210	
Total revenues	<u>\$ 55,397</u>	<u>21,842</u>	<u>9,981</u>	<u>5,716</u>	<u>92,936</u>	<u>6,101</u>	<u>99,037</u>	

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	Reportable Segments						Total
	Long- Distance Services	Cable Services	Local Access Services	Internet Services	Total Reportable Segments	All Other	
Earnings (loss) from operations before depreciation, amortization, net interest expense and income taxes	\$ 24,548	9,884	844	(2,935)	32,341	(7,026)	25,315
Operating income (loss)	\$ 17,850	5,713	34	(3,825)	19,772	(9,172)	10,600

2001

Revenues:							
Intersegment	\$ 4,835	377	1,635	1,210	8,057	203	8,260
External	46,236	18,046	5,958	2,619	72,859	24,058	96,917
Total revenues	\$ 51,071	18,423	7,593	3,829	80,916	24,261	105,177
Earnings (loss) from operations before depreciation, amortization, net interest expense and income taxes	\$ 18,755	8,425	1,146	(2,967)	25,359	1,854	27,213
Operating income (loss)	\$ 12,759	3,415	339	(3,580)	12,933	341	13,274

A reconciliation of reportable segment revenues to consolidated revenues follows (amounts in thousands):

Three months ended March 31,	2002	2001
Reportable segment revenues	\$ 92,936	80,916
Plus All Other revenues	6,101	24,261
Less intersegment revenues eliminated in consolidation	(10,827)	(8,260)
Consolidated revenues	\$ 88,210	96,917

**GENERAL COMMUNICATION, INC. AND SUBSIDIARIES**  
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A reconciliation of reportable segment earnings from operations before depreciation, amortization, net interest expense and income taxes to consolidated net income before income taxes follows (amounts in thousands):

Three months ended March 31,	2002	2001
Reportable segment earnings from operations before depreciation, amortization, net interest expense and income taxes	\$ 32,341	25,359
Plus (less) All Other loss from operations before depreciation, amortization, net interest expense and income taxes	(7,026)	1,854
Less intersegment contribution eliminated in consolidation	(224)	(232)
Consolidated earnings from operations before depreciation, amortization, net interest expense and income taxes	25,091	26,981
Less depreciation and amortization expense	14,715	13,939
Consolidated operating income	10,376	13,042
Less interest expense, net	6,518	8,720
Consolidated net income before income taxes	\$ 3,858	4,322

**GENERAL COMMUNICATION, INC. AND SUBSIDIARIES**  
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A reconciliation of reportable segment operating income to consolidated net income before income taxes follows (amounts in thousands):

Three months ended March 31,	2002	2001
Reportable segment operating income	\$ 19,772	12,933
Plus (less) All Other operating loss	(9,172)	341
Less intersegment contribution eliminated in consolidation	(224)	(232)
Consolidated operating income	10,376	13,042
Less interest expense, net	6,518	8,720
Consolidated net income before income taxes	\$ 3,858	4,322

(6) Commitments and Contingencies

Bid to Purchase Fiber Optic Cable System Assets

The assets of WCI Cable, Inc. and its subsidiaries (“WCIC”), a competing fiber optic cable system connecting Alaska to the Lower 48 states, were offered for sale following its bankruptcy filing and reorganization. We were not the successful bidder and we expect to continue to pursue other opportunities to secure facilities to supplement our existing backup facilities.

Litigation and Disputes

We are routinely involved in various lawsuits, billing disputes, legal proceedings and regulatory matters that have arisen in the normal course of business. While the ultimate results of these items cannot be predicted with certainty, we do not expect at this time the resolution of them to have a material adverse effect on our financial position, results of operations or our liquidity.

Internal Revenue Service Examination

Our U.S. income tax return for 1999 was selected for examination by the Internal Revenue Service during 2001. The examination commenced during the third quarter of 2001. We believe this examination will not have a material adverse effect on our financial position, results of operations or our liquidity.

**PART I.**  
**ITEM 2.**

**MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL  
CONDITION AND RESULTS OF OPERATIONS**  
**(Unaudited)**

In the following discussion, General Communication, Inc. and its direct and indirect subsidiaries are referred to as "we," "us" and "our."

Management's Discussion and Analysis of Financial Condition and Results of Operations discusses our consolidated financial statements, which have been prepared in accordance with accounting principles generally accepted in the United States. The preparation of these financial statements requires us to make estimates and assumptions that affect the reported amounts of assets and liabilities and the disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. On an on-going basis, we evaluate our estimates and judgments, including those related to unbilled revenues, allowance for doubtful accounts, depreciation and amortization periods, intangible assets, income taxes, and contingencies and litigation. We base our estimates and judgments on historical experience and on various other factors that are believed to be reasonable under the circumstances, the results of which form the basis for making judgments about the carrying values of assets and liabilities that are not readily apparent from other sources. Actual results may differ from these estimates under different assumptions or conditions. See also our *Cautionary Statement Regarding Forward-Looking Statements*.

**General Overview**

We have experienced significant growth in recent years through strategic acquisitions, deploying new business lines and expansion of our existing businesses. We have historically met our cash needs for operations, regular capital expenditures and maintenance capital expenditures through our cash flows from operating activities. Cash requirements for significant acquisitions and major capital expenditures have been provided largely through our financing activities.

**Long-Distance Services Overview**

During the first quarter of 2002 long-distance services revenue represented 56.8% of consolidated revenues. Our provision of interstate and intrastate long-distance services to residential, commercial and governmental customers and to other common carriers (principally WorldCom, Inc. ("WorldCom"), a related party, and Sprint), provision of private line and leased dedicated capacity services and broadband services accounted for 96.1% of our total long-distance services revenues during the first quarter of 2002.

Factors that have the greatest impact on year-to-year changes in long-distance services revenues include the rate per minute charged to customers, usage volumes expressed as minutes of use, and the number of private line, leased dedicated service and broadband products in use.

Long-distance services face significant competition from AT&T Alascom, Inc., long-distance resellers, and from local telephone companies that have entered the long-distance market. We believe our approach to developing, pricing, and providing long-distance services and bundling different business segment services will continue to allow us to be competitive in providing those services.

Our contract to provide interstate and intrastate long-distance services to Sprint was amended in March 2002 extending its term to March 2007 with two one-year automatic extensions to March 2009. The amendment reduced the rate to be charged by us for certain Sprint traffic over the extended term of the contract.

Other common carrier traffic routed to us for termination in Alaska is largely dependent on traffic routed to WorldCom and Sprint by their customers. Pricing pressures, new program offerings and market consolidation continue to evolve in the markets served by WorldCom and Sprint. If, as a result, their traffic is reduced, or if their competitors' costs to terminate or originate traffic in Alaska are reduced, our traffic will also likely be reduced, and our pricing may be reduced to respond to competitive pressures. We are unable to predict the effect on us of such changes, however given the materiality of other common carrier revenues to us, a significant reduction in traffic or pricing could have a material adverse effect on our financial position, results of operations and liquidity.

### **Cable Services Overview**

During the first quarter of 2002, cable television revenues represented 24.2% of consolidated revenues. The cable systems serve 33 communities and areas in Alaska, including the state's three largest population centers, Anchorage, Fairbanks and Juneau.

We generate cable services revenues from four primary sources: (1) digital and analog programming services, including monthly basic or premium subscriptions and pay-per-view movies or other one-time events, such as sporting events; (2) equipment rentals or installation; (3) advertising sales; and (4) cable modem services (shared with our Internet services segment). During the first quarter of 2002 programming services generated 78.0% of total cable services revenues, equipment rental and installation fees accounted for 9.8% of such revenues, cable modem services accounted for 7.8% of such revenues, advertising sales accounted for 3.6% of such revenues, and other services accounted for the remaining 0.8% of total cable services revenues.

The primary factors that contribute to year-to-year changes in cable services revenues are average monthly subscription and pay-per-view rates, the mix among basic, premium and pay-per-view services and digital and analog services, the average number of cable television and cable modem subscribers during a given reporting period, and revenues generated from new product offerings.

Cable services face competition from alternative methods of receiving and distributing television signals and from other sources of news, information and entertainment. We believe our cable television services will continue to be competitive by providing, at reasonable prices, a greater variety of programming and other communication services than are available off-air or through other alternative delivery sources and upon superior technical performance and responsive local customer service.

### **Local Access Services Overview**

We generate local access services revenues from three primary sources: (1) business and residential basic dial tone services; (2) business private line and special access services; and (3) business and residential features and other charges, including voice mail, caller ID, distinctive ring, inside wiring and subscriber line charges. Local exchange services revenues totaled \$7.3 million in the first quarter of 2002 representing 8.3% of consolidated revenues.

The primary factors that contribute to year-to-year changes in local access services revenues are the average number of business and residential subscribers to our services during a given reporting period, the average monthly rates charged for non-traffic sensitive services and the number and type of additional premium features selected.

Our local access services segment faces significant competition in Anchorage, Fairbanks, and Juneau from the ILEC Alaska Communications Systems, Inc. ("ACS") and AT&T Alascom, Inc. We began marketing efforts in the Juneau market in the fourth quarter of 2001 and began provisioning service in the first quarter of 2002. We believe our approach to developing, pricing, and providing local access services and bundling different business segment services will allow us to be competitive in providing those services.

### **Internet Services Overview**

We generate Internet services revenues from three primary sources: (1) access product services, including commercial, Internet service provider, and retail dial-up access; (2) network management services; and (3) cable modem services (a portion of cable modem revenue is also recognized by our cable services segment). Internet services segment revenues totaled \$3.6 million representing 4.0% of total revenues in the first quarter of 2002.

The primary factors that contribute to year-to-year changes in Internet services revenues are the average number of subscribers to our services during a given reporting period, the average monthly subscription rates, and the number and type of additional premium features selected.

Marketing campaigns continue to be deployed targeting residential and commercial customers featuring bundled Internet products. Our Internet offerings are coupled with our long-distance and local access services offerings and provide free basic Internet services or discounted premium Internet services if certain long-distance or local access services plans are selected. Value-added premium Internet features are available for additional charges.

We compete with a number of Internet service providers in our markets. We believe our approach to developing, pricing, and providing Internet services allows us to be competitive in providing those services.

### **All Other Services Overview**

Revenues reported in the All Other category as described in note 5 in the accompanying *Notes to Interim Condensed Consolidated Financial Statements* include our managed services, product sales, cellular telephone services, and, during the first quarter of 2001, management services for Kanas, a related party. During the first quarter of 2001, the All Other category also includes revenues of \$19.5 million associated with the sale of undersea fiber optic cable system capacity.

Revenues included in the All Other category represented 6.7% of total revenues in the first quarter of 2002 and include managed services revenues totaling \$4.8 million and product sales and cellular telephone services revenues totaling \$1.1 million.

## **RESULTS OF OPERATIONS**

The following table sets forth selected Statement of Operations data as a percentage of total revenues for the periods indicated (underlying data rounded to the nearest thousands):

(Unaudited)	<b>Three Months</b>		<b>Percentage</b>
<i>Statement of Operations Data:</i>	<b>Ended March 31,</b>		<b>Change<sup>1</sup></b>
Revenues	<b>2002</b>	<b>2001</b>	<b>2002 vs. 2001</b>
Long-distance services	56.8%	47.7%	8.3%
Cable services	24.2%	18.6%	18.3%
Local access services	8.3%	6.1%	22.7%
Internet services	4.0%	2.7%	36.4%
All Other services	6.7%	24.9%	(75.4%)
Total revenues	100.0%	100.0%	(9.0%)
Cost of sales and services	35.4%	43.4%	(25.8%)
Selling, general and administrative expenses	36.1%	28.7%	14.5%
Depreciation and amortization	16.7%	14.4%	5.6%
Operating income	11.8%	13.5%	(20.4%)
Net income before income taxes	4.4%	4.5%	(10.7%)
Net income	2.5%	2.5%	(8.7%)
<i>Other Operating Data:</i>			
Long-distance services operating income <sup>2</sup>	35.6%	27.5%	40.0%
Cable services operating income <sup>3</sup>	26.8%	18.9%	67.3%
Local access services operating income <sup>4</sup>	0.5%	5.7%	(90.0%)
Internet services operating loss <sup>5</sup>	(107.1%)	(136.7%)	(6.8%)

<sup>1</sup> Percentage change in underlying data.

<sup>2</sup> Computed as a percentage of total external long-distance services revenues.

<sup>3</sup> Computed as a percentage of total external cable services revenues.

<sup>4</sup> Computed as a percentage of total external local access services revenues.

<sup>5</sup> Computed as a percentage of total external Internet services revenues.

### Three Months Ended March 31, 2002 ("2002") Compared To Three Months Ended March 31, 2001 ("2001").

#### *Revenues*

Total revenues decreased 9.0% from \$96.9 million in 2001 to \$88.2 million in 2002. Excluding the fiber optic cable capacity sale of \$19.5 million in 2001 as described in note 1(f) in the accompanying *Notes to Interim Condensed Consolidated Financial Statements*, total revenues increased 14.0%.

Long-distance services revenues from residential, commercial, governmental, and other common carrier customers increased 8.3% to \$50.1 million in 2002. The increase was largely due to the following:

- An increase of 17.4% in private line and private network transmission services revenues to \$8.8 million in 2002 due to an increased number of leased circuits in service,
- An increase of 15.6% in message telephone service revenues from other common carriers (principally WorldCom and Sprint) to \$20.8 million in 2002,
- An increase of 68.3% to \$4.4 million in 2002 revenues from our packaged telecommunications offering to rural hospitals and health clinics and our SchoolAccess™ offering to rural school districts. The increase is primarily due to an increase in circuits and services sold to rural hospitals and health clinics and the provision of SchoolAccess™ services to an additional nine school districts located in Arizona and New Mexico beginning in July 2001, and
- An increase of 10.3% in total minutes of use to 268.3 million minutes primarily due to a 17.9% increase in wholesale minutes carried for other common carriers.

Long-distance services revenue increases described above were partially offset by the following:

- A 1.9% decrease in the average rate per minute on minutes carried for other common carriers due to a reduced rate charged by us for certain WorldCom traffic due to a contract amendment commencing March 2001, and
- A 2.5% decrease in our total average rate per minute to \$0.115 per minute in 2002 attributed to our promotion of and customers' enrollment in calling plans offering a certain number of minutes for a flat monthly fee.

Cable services revenues increased 18.3% to \$21.3 million in 2001. Programming services revenues increased 13.7% to \$16.6 million in 2002 and average gross revenue per average basic subscriber per month increased \$0.19 or 0.3% in 2002 resulting from the following:

- Basic subscribers served increased approximately 11,600 to approximately 132,600 at March 31, 2002 as compared to March 31, 2001 (the 2002 increase includes approximately 1,000 basic subscribers acquired from G.C. Cablevision, Inc. on March 31, 2001 and approximately 7,000 basic subscribers acquired from Rogers American Cablesystems, Inc. (“Rogers”) on November 19, 2001),
- New facility construction efforts in 2002 and the acquisition of GC Cablevision, Inc. and Rogers subscribers resulted in approximately 15,400 additional homes passed, a 8.7% increase from 2001, and
- Digital subscriber counts increased 50.3% to approximately 26,000 at March 31, 2002 as compared to March 31, 2001.

The cable services segment's share of cable modem revenue (offered through our Internet services segment) increased \$696,000 to \$1.7 million in 2002.

Local access services revenues increased 22.7% in 2002 to \$7.3 million primarily due to growth in the average number of customers served. At March 31, 2002 approximately 89,800 lines were in service as compared to approximately 65,000 lines in service at March 31, 2001.

Internet services revenues increased 36.4% to \$3.6 million in 2002 primarily due to growth in the average number of customers served and the number of cable modems deployed. We had approximately 71,400 active residential, commercial and small business retail dial-up Internet subscribers at March 31, 2002 as compared to approximately 65,000 at March 31, 2001. We had approximately 30,200 active residential, commercial and small business retail cable modem subscribers at March 31, 2002 as compared to approximately 18,500 at March 31, 2001. Approximately 850 cable modem subscribers were acquired from Rogers on November 19, 2001.

The 75.4% decrease in All Other revenues to \$5.9 million in 2002 is primarily due to the \$19.5 million fiber capacity sale in 2001 as previously described off-set by increased revenues from managed services in 2002.

#### *Cost of Sales and Service*

Total cost of sales and services decreased 25.8% to \$31.2 million in 2002. As a percentage of total revenues, total cost of sales and services decreased from 43.4% in 2001 to 35.4% in 2002. Excluding the fiber capacity sale in 2001, total cost of sales and services as a percentage of total revenues decreased from 40.3% in 2001 to 35.4% in 2002.

Long-distance services cost of sales and services decreased 10.9% to \$16.2 million in 2001. Long-distance services cost of sales as a percentage of long-distance services revenues decreased from 39.4% in 2001 to 32.4% in 2002 primarily due to the following:

- Reductions in access costs due to distribution and termination of our traffic on our own local services network instead of paying other carriers to distribute and terminate our traffic. The reduced access cost per minute is estimated to be from \$0.037 to \$0.063 for interstate traffic and from \$0.087 to \$0.142 for intrastate traffic. We expect cost savings to continue to occur as long-distance traffic originated, carried, and terminated on our own facilities grows, and
- The FCC Multi-Association Group order reform reducing the access rates paid by interexchange carriers to LECs.

Offsetting the 2002 decrease in long-distance services cost of sales as a percentage of long-distance services revenues described above is a decrease in the average rate per minute billed to customers without a comparable decrease in access charges paid by us.

Cable services cost of sales and services increased 20.7% to \$6.0 million in 2002. Cable services cost of sales and services as a percentage of cable revenues, which is less as a percentage of revenues than are long-distance, local access and Internet services cost of sales and services, increased from 27.4% in 2001 to 27.9% in 2002. Cable services rate increases did not keep pace with increases in programming costs in 2002. Programming costs increased for most of our cable services offerings, and we incurred additional costs on new programming introduced in 2001 and 2002.

Local access services cost of sales and services increased 50.1% to \$4.7 million in 2002. Local access services cost of sales and services as a percentage of local access services revenues increased from 52.7% in 2001 to 64.4% in 2002, primarily due to the following:

- Decreased network access services revenues from other carriers as the number of customers purchasing both long-distance and local access services from us increases,
- An increase in the Anchorage loop lease rates paid to ACS,
- The effect of offering new local access services customers acquired in 2002 one to two months of free service while continuing to incur cost of sales for such new customers, and
- The lease of wholesale circuits from the ILEC in Fairbanks and Juneau pending completion of our facilities enabling service transition to unbundled network elements (“UNE”) facilities and pricing.

The increases in local access services cost of sales as a percentage of local access services revenues described above are off-set by economies of scale and more efficient network utilization as local access services revenues increase.

ACS requested and received permission for a 7.7% increase in the UNE loop rate to \$14.92 and a 24% increase in their retail residential loop lease rates effective in November 2001. The wholesale loop lease rate paid by us is tied to the retail residential loop lease rate and increased approximately \$2.25 per line.

Additionally, the cost of residential features increased 24% to approximately \$1.35 per line. We expect the increased rates will result in a 3.0% to 4.0% increase in our local access services cost of sales as a percentage of local access services revenue for the year ended December 31, 2002.

Internet services cost of sales and services increased 2.7% to \$1.2 million in 2002, and as a percentage of Internet services revenues, totaled 33.4% and 44.4% in 2002 and 2001, respectively. The decrease as a percentage of Internet services revenues is primarily due to a \$1.3 million increase in Internet's portion of cable modem revenue that generally has higher margins than do other Internet products. As Internet services revenues increase, economies of scale and more efficient network utilization continue to result in reduced Internet cost of sales and services as a percentage of Internet services revenues.

#### *Selling, General and Administrative Expenses*

Selling, general and administrative expenses increased 14.5% to \$31.9 million in 2002 and, as a percentage of total revenues, increased to 36.1% in 2002 from 28.7% in 2001. Excluding the fiber capacity sale in 2001, selling, general and administrative expenses, as a percentage of total revenues, increased from 34.3% in 2001 to 36.1% in 2002. The increase in selling, general and administrative expenses in 2002 is primarily due to increased labor and health insurance costs, incremental new costs to operate GCI Fiber Communication Co., Inc. and Rogers, and costs incurred for our unsuccessful bid to purchase certain of the assets of WCIC, off-set by a decrease in company-wide success sharing bonus costs.

Marketing and advertising expenses as a percentage of total revenues increased from 3.4% in 2001 to 4.1% in 2002. Excluding the fiber capacity sale in 2001, marketing and advertising expenses as a percentage of total revenues were 4.3% in 2001.

#### *Depreciation and Amortization*

Depreciation and amortization expense increased 5.6% to \$14.7 million in 2002. The increase is primarily attributable to an increase in depreciation expense due to our \$68.0 million investment in equipment and facilities placed into service during 2001 for which a full year of depreciation will be recorded during the year ended December 31, 2002, and the \$10.0 million investment in equipment and facilities placed into service during the first quarter of 2002 for which a partial year of depreciation will be recorded during 2002.

Partially off-setting the increases in depreciation and amortization expense described above is the discontinuation of amortization of Cable Certificates and Goodwill upon the adoption of SFAS 142, "Goodwill and Other Intangible Assets" resulting in a decrease in amortization expense in the first quarter of 2002 of approximately \$1.6 million as compared to the first quarter of 2001.

#### *Interest Expense, Net*

Interest expense, net of interest income, decreased 25.2% to \$6.5 million in 2002. This decrease resulted primarily from decreased interest rates in 2002 on our variable rate debt and a \$431,000 net interest benefit earned in 2002 from our two interest rate swap agreements. Partially offsetting these decreases was an increase in average outstanding indebtedness in 2002.

#### *Income Tax Expense*

Income tax expense was \$1.6 million in 2002 and \$1.9 million in 2001. The change was due to reduced net income before income taxes in 2002 as compared to 2001, primarily due to the effect of the fiber capacity sale in 2001. Our effective income tax rate decreased from 43.9% in 2001 to 42.7% in 2002 due to the effect of items that are nondeductible for income tax purposes.

At March 31, 2002, we have (1) tax net operating loss carryforwards of approximately \$158.6 million that will begin expiring in 2007 if not utilized, and (2) alternative minimum tax credit carryforwards of approximately \$1.9 million available to offset regular income taxes payable in future years. Our utilization of

remaining net operating loss carryforwards is subject to certain limitations pursuant to Internal Revenue Code section 382.

Tax benefits associated with recorded deferred tax assets are considered to be more likely than not realizable through future reversals of existing taxable temporary differences and future taxable income exclusive of reversing temporary differences and carryforwards. The amount of deferred tax asset considered realizable, however, could be reduced in the near term if estimates of future taxable income during the carryforward period are reduced. We estimate that our effective income tax rate for financial statement purposes will be 40% to 45% in 2002.

The Job Creation and Worker Assistance Act of 2002 was signed into law on March 9, 2002 and contains several provisions that are effective for tax years ending in 2001, one of which relates to net operating losses. The Act amends Internal Revenue Code (“IRC”) Section 172(b)(1) to provide, generally, that a net operating loss for a tax year ending in 2001 or 2002 can be carried back five years, rather than the two-year carryback generally allowed by section 172(b)(1)(A). The Act also amends IRC Section 56(d)(1) to allow alternative minimum tax net operating losses carried forward into tax years ending in 2001 or 2002 to be used without regard to the 90 percent alternative minimum taxable income limitation that generally applies. In addition, alternative minimum tax net operating losses generated in 2001 or 2002 and carried back to an earlier year under IRC Section 172 are not subject to the 90 percent alternative minimum taxable income limitation. SFAS No. 109 states that a change in tax law or rates that affects deferred income taxes is recorded in the statement of operations in the year of enactment. Accordingly the deferred income tax effect of \$188,000 was recorded as a reduction of our recorded deferred tax assets in our consolidated balance sheet at March 31, 2002.

Our U.S. income tax return for 1999 was selected for examination by the Internal Revenue Service during 2001. The examination commenced during the third quarter of 2001. We believe this examination will not have a material adverse effect on our financial position, results of operations or our liquidity.

### ***FLUCTUATIONS IN QUARTERLY RESULTS OF OPERATIONS***

The following chart provides selected unaudited statement of operations data from our quarterly results of operations during 2002 and 2001:

	(Amounts in thousands, except per share amounts)				
	First Quarter	Second Quarter	Third Quarter	Fourth Quarter	Total Year
<u>2002</u>					
Revenues:					
Long-distance services	\$ 50,068				50,068
Cable services	\$ 21,346				21,346
Local access services	\$ 7,308				7,308
Internet services	\$ 3,573				3,573
All Other services	\$ 5,915				5,915
Total revenues	\$ 88,210				88,210
Operating income	\$ 10,376				10,376
Net income before income taxes	\$ 3,858				3,858
Net income	\$ 2,212				2,212
Basic and diluted net income per common share	\$ 0.03				0.03

	(Amounts in thousands, except per share amounts)				
	First Quarter	Second Quarter	Third Quarter	Fourth Quarter	Total Year
<u>2001</u>					
Revenues:					
Long-distance services	\$ 46,236	49,851	53,892	50,715	200,694
Cable services	\$ 18,046	18,873	19,113	20,522	76,554
Local access services	\$ 5,958	6,183	6,397	6,691	25,229
Internet services	\$ 2,619	3,134	3,019	3,224	11,996
All Other services <sup>1</sup>	\$ 24,058	7,494	5,598	5,635	42,785
Total revenues	\$ 96,917	85,535	88,019	86,787	357,258
Operating income <sup>1</sup>	\$ 13,042	8,411	10,192	7,928	39,573
Net income before income taxes	\$ 4,322	436	2,717	1,184	8,659
Net income	\$ 2,423	166	1,527	473	4,589
Basic net income (loss) per common share	\$ 0.04	(0.01)	0.02	0.00	0.05
Diluted net income (loss) per common share <sup>2</sup>	\$ 0.03	(0.01)	0.02	0.00	0.05

<sup>1</sup> The first quarter of 2001 includes \$19.5 million of revenue and \$8.7 million of operating income from the sale of long-haul capacity in the Alaska United undersea fiber optic cable system.

<sup>2</sup> Due to rounding, the sum of quarterly net income (loss) per common share amounts does not agree to total year net income per common share amounts.

#### Revenues

Total revenues for the quarter ended March 31, 2002 (“first quarter”) were \$88.2 million, representing a 1.6% increase from \$86.8 million for the quarter ended December 31, 2001 (“fourth quarter”). The first quarter increase resulted primarily from a 4.0% increase in cable services revenues to \$21.3 million resulting from the following:

- We recognized a full quarter of revenue from the 7,000 basic subscribers we acquired from Rogers on November 19, 2001 and total basic subscribers served increased approximately 600 to approximately 132,600 at March 31, 2002 as compared to December 31, 2001,
- Digital subscriber counts increased 5.7% to approximately 26,000 at March 31, 2002 as compared to December 31, 2001, and
- The cable services segment’s share of cable modem revenue (offered through our Internet services segment) increased 14.8% to \$1.7 million in first quarter.

The increase in total revenues described above was partially offset by a 1.3% decrease in long-distance services revenue to \$50.1 million primarily due to the following:

- A decrease in the long-distance services average rate per minute from \$0.118 in the fourth quarter to \$0.115 in the first quarter, and
- A 3.5% decrease in long-distance minutes of traffic carried for customers other than other common carriers to 80.7 million minutes primarily due to seasonality.

The decrease in long-distance services revenue described above is partially offset by the following:

- Revenues from other common carriers increased 1.7% to \$20.8 million, primarily due to a 4.0% increase in minutes carried to 187.6 million minutes partially offset by a 2.2% decrease in the average rate per minute on minutes carried for other common carriers, and
- An increase of 8.9% in private line and private network transmission services revenues to \$8.8 million in first quarter due to an increased number of leased circuits in service.

Long-distance revenues have historically been highest in the summer months because of temporary population increases attributable to tourism and increased seasonal economic activity such as construction, commercial fishing, and oil and gas activities. Cable television revenues, on the other hand, are higher in the winter months because consumers spend more time at home and tend to watch more television during these months. Local access and Internet services are not expected to exhibit significant seasonality. Our ability to implement construction projects is also hampered during the winter months because of cold temperatures, snow and short daylight hours.

#### *Cost of Sales and Services*

Cost of sales and services increased from \$31.1 million in the fourth quarter to \$31.2 million in the first quarter. As a percentage of revenues, fourth and first quarter cost of sales and services totaled 35.9% and 35.4%, respectively. The first quarter decrease as a percentage of revenues primarily results from reductions in access costs due to distribution and termination of traffic on our own long-distance and local services networks instead of paying other carriers to distribute and terminate our traffic. We expect cost savings to continue as traffic carried on our own facilities grows.

#### *Selling, General and Administrative Expenses*

Selling, general and administrative expenses decreased 1.6% to \$31.9 million in the first quarter as compared to the fourth quarter. As a percentage of revenues, first quarter selling, general and administrative expenses were 36.1% as compared to 37.4% for the fourth quarter. The decrease in selling, general and administrative expenses in the first quarter as a percentage of revenues as compared to the fourth quarter is primarily due to increased revenues without a comparable increase in costs and decreased accrual of the company-wide success sharing bonus.

#### *Net Income*

We reported net income of \$2.2 million for the first quarter as compared to a \$473,000 for the fourth quarter. The increase is due to increased operating income and decreased net interest expense partially offset by increased income tax expense.

#### **Liquidity and Capital Resources**

Cash flows from operating activities totaled \$12.2 million in the three month period ended March 31, 2002 ("2002") as compared to \$31.2 million in the three month period ended March 31, 2001 ("2001"), net of changes in the components of working capital. The decrease in 2002 is primarily due to the fiber capacity sale in 2001 offset by increased cash flow from substantially all service offerings. Uses of cash during 2002 include expenditures for property and equipment, including construction in progress, totalling \$16.1 million and payment of \$5.7 million in notes receivable issued to related parties. Other sources of cash in 2002 include \$9.0 million in long-term borrowings and receipt of \$3.6 million in repayments of notes receivable issued to related parties.

Working capital deficit improved \$0.4 million to (\$4.6) million at March 31, 2002 as compared to (\$5.0) million as of December 31, 2001.

We were not the successful bidder for certain of the assets of WCIC, as described in note 6 to the *Interim Condensed Consolidated Financial Statements*, therefore the December 17, 2001 amendment to the Senior Holdings Loan will not become effective.

We were in compliance with all loan covenants at March 31, 2002.

We borrowed an additional \$9.0 million on our Senior Holdings Loan credit facilities in 2002. We are scheduled to make \$5.7 million and \$10.0 million principal payments on our Senior Holdings Loan credit

facilities in the fourth quarter of 2002 and first quarter of 2003, respectively, though we expect to refinance the Senior Holdings Loan credit facilities in the second or third quarter of 2002.

Our expenditures for property and equipment, including construction in progress, totaled \$16.1 million and \$13.5 million during 2002 and 2001, respectively. We expect our expenditures for property and equipment, including construction in progress, for our core operations to total \$65 million - \$70 million during the year ended December 31, 2002. Planned capital expenditures over the next five years include those necessary for continued expansion of our long-distance, local exchange and Internet facilities, supplementation of our existing backup facilities, continuing development of our Personal Communication Services, or PCS, network, cable telephony, and upgrades to our cable television plant.

The long-distance, local access, cable, Internet and wireless services industries are experiencing increasing competition and rapid technological changes. Our future results of operations will be affected by our ability to react to changes in the competitive environment and by our ability to fund and implement new technologies. We are unable to determine how competition and technological changes will affect our ability to obtain financing.

We believe that we will be able to meet our current and long-term liquidity and capital requirements, fixed charges and preferred stock dividends through our cash flows from operating activities, existing cash, cash equivalents, short-term investments, credit facilities, and other external financing and equity sources. Should cash flows be insufficient to support additional borrowings and principal payments scheduled under our existing credit facilities, capital expenditures will likely be reduced.

#### **New Accounting Standards**

In July 2001, the FASB issued SFAS No. 143, "Accounting for Asset Retirement Obligations". SFAS No. 143 provides accounting and reporting standards for costs associated with the retirement of long-lived assets. This statement requires entities to record the fair value of a liability for an asset retirement obligation in the period in which it is incurred. When the liability is initially recorded, the entity capitalizes a cost by increasing the carrying amount of the related long-lived asset. Over time, the liability is accreted to its present value each period, and the capitalized cost is depreciated over the useful life of the related asset. Upon settlement of the liability, an entity either settles the obligation for its recorded amount or incurs a gain or loss upon settlement. We will be required to adopt this statement no later than January 1, 2003 and do not expect this statement to have a material effect on our results of operations, financial position and cash flows.

In April 2002, the FASB issued SFAS No. 145, "Rescission of FASB Statements No. 4, 44, and 64, Amendment of FASB Statement No. 13, and Technical Corrections". The following summarizes the effects of SFAS No. 145:

- SFAS No. 4, "Reporting Gains and Losses from Extinguishment of Debt", which required all gains and losses from extinguishment of debt to be aggregated and, if material, classified as an extraordinary item, net of related income tax effect is rescinded. Upon adoption of SFAS No. 145, companies will be required to apply the criteria in Accounting Principles Board Opinion No. 30, "Reporting the Results of Operations - Reporting the Effects of Disposal of a Segment of a Business, and Extraordinary, Unusual and Infrequently Occurring Events and Transactions" ("Opinion No. 30"), in determining the classification of gains and losses resulting from the extinguishment of debt,
- SFAS No. 64, "Extinguishments of Debt Made to Satisfy Sinking-Fund Requirements", amended SFAS No. 4 and is no longer necessary since SFAS No. 4 has been rescinded,
- SFAS No. 44, "Accounting for Intangible Assets of Motor Carriers", was issued to establish accounting requirements for the effects of the transition to the provisions of the Motor Carrier Act of 1980. Those transitions are completed and, therefore, SFAS No. 44 is no longer needed, and

- SFAS No. 13, “Accounting for Leases”, is amended to require that certain lease modifications that have economic effects similar to sale-leaseback transactions be accounted for in the same manner as sale-leaseback transactions.

SFAS No. 145 will be effective for fiscal years beginning after May 15, 2002, with early adoption of the provisions related to the rescission of Statement No. 4 encouraged. Upon adoption, enterprises must reclassify prior period items that do not meet the extraordinary item classification criteria in Opinion No. 30. We are currently assessing the impact of this statement on our results of operations, financial position and cash flows.

### **Critical Accounting Policies**

We believe the following critical accounting policies affect our more significant judgments and estimates used in the preparation of our interim condensed consolidated financial statements.

- We recognize unbilled revenues based upon minutes of use processed and established rates, net of credits and adjustments.
- We maintain allowances for doubtful accounts for estimated losses resulting from the inability of our customers to make required payments. We base our estimates on the aging of our accounts receivable balances and our historical write-off experience, net of recoveries. If the financial condition of our customers were to deteriorate, resulting in an impairment of their ability to make payments, additional allowances may be required.
- When recording depreciation expense associated with our telephony and cable television distribution systems, we use estimated useful lives. Because of changes in technology and industry conditions, we periodically evaluate the useful lives of our telephony and cable television distribution systems. These evaluations could result in a change in useful lives in future periods.
- When recording amortization expense on intangible assets, we use estimated useful lives. We periodically evaluate the useful lives of our intangible assets. These evaluations could result in a change in useful lives in future periods. Additionally, we periodically review the valuation of our intangible assets. These reviews could result in write-down of the value of intangible assets.
- We record a valuation allowance to reduce our deferred tax assets to the amount that we believe is more likely than not to be realized. While we have considered future taxable income and ongoing prudent and feasible tax planning strategies in assessing the need for the valuation allowance, in the event we were to determine that we would not be able to realize all or part of our net deferred tax assets in the future, an adjustment to the deferred tax assets would be charged to income in the period such determination was made.
- We have recorded revenues in the first quarter of 2001 associated with a cash sale of indefeasible rights to use certain amounts of our fiber system capacity. The fiber system capacity sold was treated as integral equipment because it is attached to real estate. Because all of the benefits and risks of ownership were transferred to the purchaser upon full receipt of the purchase price and other terms of the contract meet the requirements of SFAS No. 66, “Accounting for Sales of Real Estate,” we accounted for the fiber capacity sale as a sales-type lease. The accounting for the sale of fiber system capacity is currently evolving and accounting guidance may become available in the future which could require us to change our policy. If we are required to change our policy, it is likely the effect would be to recognize the gain from future sales of fiber capacity, if any, over the term the capacity is provided.

### **Geographic Concentration and the Alaska Economy**

We offer voice and data telecommunication and video services to customers primarily throughout Alaska. Because of this geographic concentration, growth of our business and of our operations depends upon economic conditions in Alaska. The economy of Alaska is dependent upon the natural resource industries, and in particular oil production, as well as investment earnings, tourism, government, and United States military spending. Any deterioration in these markets could have an adverse impact on us. In fiscal 2001 Alaska’s oil revenues and federal funding supplied 61% and 33%, respectively, of the state’s total revenues.

Investment losses negatively affected the state's total revenues in fiscal 2001 due to the recent decline in its stock market investments. Investment losses of approximately \$615.2 million reduced the state's total revenues to approximately \$3.8 billion. All of the federal funding is dedicated for specific purposes, leaving oil revenues as the primary funding source of general operating expenditures. In fiscal 2002 state economists forecast that Alaska's federal funding, oil revenues, and investment earnings will supply 42%, 33% and 10%, respectively, of the state's total projected revenues.

The volume of oil transported by the TransAlaska Oil Pipeline System over the past 20 years has been as high as 2.0 million barrels per day in fiscal 1988. Production has been declining over the last several years with an average of 0.991 million barrels produced per day in fiscal 2001. The state forecasts the production of 1.011 million barrels per day in fiscal 2002. The state forecasts a production rate slightly above 1.0 million barrels per day through fiscal 2009 due to future development of recent discoveries in the National Petroleum Reserve Alaska, further development of heavy oil in both the Kuparuk and Prudhoe Bay fields, and additional satellite field development.

Market prices for North Slope oil averaged \$27.85 in fiscal 2001 and are forecasted to average \$21.50 in fiscal 2002. State economists forecast the average price of North Slope oil to decline to \$20.50 in fiscal 2003. The closing price per barrel was \$21.06 on May 6, 2002. The production policy of the Organization of Petroleum Exporting Countries and its ability to continue to act in concert represents a key uncertainty in the state's revenue forecast.

The State of Alaska maintains the Constitutional Budget Reserve Fund that is intended to fund budgetary shortfalls. If the state's current projections are realized, the Constitutional Budget Reserve Fund will be depleted in 2004. If the fund is depleted, aggressive state action will be necessary to increase revenues and reduce spending in order to balance the budget. The governor of the State of Alaska and the Alaska legislature continue to pursue cost cutting and revenue enhancing measures. In May 2002 the Alaska House of Representatives passed an income tax and an excise tax on alcohol and allowed for the use of Alaska Permanent Fund earnings to pay for education and the funding of municipalities in addition to the annual payments to Alaska residents. The House bills have moved to the Alaska Senate for consideration.

Tourism, air cargo, and service sectors have helped offset the prevailing pattern of oil industry downsizing that has occurred during much of the last several years. Funds from federal sources totaling \$2.1 billion are expected to be distributed to the State of Alaska for highways and other federally supported projects in fiscal 2002.

Should new oil discoveries or developments not materialize or the price of oil become depressed, the long term trend of continued decline in oil production from the Prudhoe Bay field area is inevitable with a corresponding adverse impact on the economy of the state, in general, and on demand for telecommunications and cable television services, and, therefore, on us, in particular. In the past year, there has been a renewed effort to allow exploration and development in the Arctic National Wildlife Refuge ("ANWR"). The U.S. Department of Energy estimates it could take seven to twelve years after approval of ANWR exploration for the first production.

Deployment of a natural gas pipeline from the State of Alaska's North Slope to the Lower 48 states has been proposed to supplement natural gas supplies. A competing natural gas pipeline through Canada has also been proposed. The economic viability of a natural gas pipeline depends upon the price of and demand for natural gas. Either project could have a positive impact on the State of Alaska's revenues and the Alaska economy. According to their public comments, neither Exxon Mobil, BP nor Phillips Petroleum, Alaska's large natural gas owners, believe either natural gas pipeline makes financial sense based upon their preliminary analysis, though Phillips Petroleum says it will move forward with permitting of the project if certain federal income tax incentives are included. The governor of the State of Alaska and certain natural gas transportation companies continue to support a natural gas pipeline from Alaska's North Slope by trying to reduce the

project's costs and by advocating for federal tax incentives to further reduce the project's costs. In April 2002 the U.S. Senate passed an energy bill mandating the following:

- A North Slope natural gas pipeline will follow the Alaska Highway route,
- Gas producers will be allowed to take a credit on their federal income taxes if prices fall,
- Alaskans along the pipeline route will have access to the gas, and
- Future gas discoveries will be allowed to move through the pipeline.

We have, since our entry into the telecommunication marketplace, aggressively marketed our services to seek a larger share of the available market. The customer base in Alaska is limited, however, with a population of approximately 627,000 people. The State of Alaska's population is distributed as follows:

- 42% are located in the Municipality of Anchorage,
- 13% are located in the Fairbanks North Star Borough, and
- 5% are located in the City and Borough of Juneau.

The remaining population is spread out over the vast reaches of Alaska. No assurance can be given that the driving forces in the Alaska economy, and in particular, oil production, will continue at appropriate levels to provide an environment for expanded economic activity.

No assurance can be given that oil companies doing business in Alaska will be successful in discovering new fields or further developing existing fields which are economic to develop and produce oil with access to the pipeline or other means of transport to market, even with a reduced level of royalties. We are not able to predict the effect of changes in the price and production volumes of North Slope oil on Alaska's economy or on us.

### **Seasonality**

Long-distance revenues have historically been highest in the summer months because of temporary population increases attributable to tourism and increased seasonal economic activity such as construction, commercial fishing, and oil and gas activities. Cable television revenues, on the other hand, are higher in the winter months because consumers spend more time at home and tend to watch more television during these months. Local access and Internet services are not expected to exhibit significant seasonality. Our ability to implement construction projects is also hampered during the winter months because of cold temperatures, snow and short daylight hours.

### **PART I. ITEM 3.**

#### ***Quantitative and Qualitative Disclosures About Market Risk***

We are exposed to various types of market risk in the normal course of business, including the impact of interest rate changes. We do not hold derivatives for trading purposes.

Our Senior Holdings Loan agreement carries interest rate risk. Amounts borrowed under this agreement bear interest at either Libor plus 1.0% to 2.5%, depending on the leverage ratio of Holdings and certain of its subsidiaries, or at the greater of the prime rate or the federal funds effective rate (as defined) plus 0.05%, in each case plus an additional 0.0% to 1.375%, depending on the leverage ratio of Holdings and certain of its subsidiaries. Should the Libor rate, the lenders' base rate or the leverage ratios change, our interest expense will increase or decrease accordingly. As of March 31, 2002, we have borrowed \$120.7 million subject to interest rate risk. On this amount, a 1% increase in the interest rate would cost us \$1,207,000 in additional gross interest cost on an annualized basis.

On January 3, 2001 we entered into an interest rate swap agreement to convert \$50 million in 9.75% fixed rate debt to a variable interest rate equal to the 90 day Libor rate plus 334 basis points. The swap agreement

carries interest rate risk. Should the Libor rate change, our interest expense will increase or decrease accordingly. A 1% change in the variable interest rate will change the annualized benefit of the swap by \$500,000. As of March 31, 2002, the interest rate spread between the fixed and swapped variable rate is 4.55%, an annualized reduction in interest expense of approximately \$2,275,000.

On September 21, 2001, we entered into an interest rate swap agreement to convert \$25 million of variable interest rate debt to 3.98% fixed rate debt plus applicable margin. The swap agreement carries interest rate risk. Should the Libor rate change, our interest expense will increase or decrease accordingly. A 1% change in the variable interest rate will change the annualized benefit of the swap by \$250,000.

Our Fiber Facility carries interest rate risk. Amounts borrowed under this Agreement bear interest at either Libor plus 2.5%-2.75%, or at our choice, the lender's prime rate plus 1.25%-1.5%. Should the Libor rate, the lenders' base rate or the leverage ratios change, our interest expense will increase or decrease accordingly. As of March 31, 2002, we have borrowed \$60.0 million subject to interest rate risk. On this amount, a 1% increase in the interest rate would cost us \$600,000 in additional gross interest cost on an annualized basis.

Our Satellite Transponder Capital Lease carries interest rate risk. Amounts borrowed under this Agreement bear interest at Libor plus 3.25%. Should the Libor rate change, our interest expense will increase or decrease accordingly. As of March 31, 2002, we have borrowed \$46.2 million subject to interest rate risk. On this amount, a 1% increase in the interest rate would cost us \$462,000 in additional gross interest cost on an annualized basis.

**PART II. OTHER INFORMATION**  
**ITEM 1. LEGAL PROCEEDINGS**

Information regarding pending legal proceedings to which we are a party is included in note 6 to the *Interim Condensed Consolidated Financial Statements* and is incorporated herein by reference.

**ITEM 6. EXHIBITS AND REPORTS ON FORM 8-K**

- (a) Exhibits – None
- (b) Reports on Form 8-K filed during the quarter ended March 31, 2002 – None

## SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

### GENERAL COMMUNICATION, INC.

<u>Signature</u>	<u>Title</u>	<u>Date</u>
<u>/s/</u> Ronald A. Duncan	President and Director (Principal Executive Officer)	<u>May 10, 2002</u>
<u>/s/</u> John M. Lowber	Senior Vice President, Chief Financial Officer, Secretary and Treasurer (Principal Financial Officer)	<u>May 10, 2002</u>
<u>/s/</u> Alfred J. Walker	Vice President, Chief Accounting Officer (Principal Accounting Officer)	<u>May 10, 2002</u>