

November 7, 2001

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FOR IMMEDIATE RELEASE

GCI REPORTS DETAILED THIRD QUARTER 2001 FINANCIAL RESULTS

ANCHORAGE, AK – General Communication, Inc. (GCI) (NASDAQ:GNCMA) today reported its detailed third quarter 2001 results with revenues growing to \$88.0 million, an increase of \$12.1 million or 15.9 percent over the third quarter of 2000. Earnings before interest, taxes, depreciation and amortization (EBITDA) totaled \$24.3 million, an increase of \$5.4 million or 28.6 percent over the third quarter of 2000.

“The third quarter of 2001 is our seventh consecutive quarter of record revenue and EBITDA,” said Ron Duncan, GCI president. “The third quarter usually represents the peak seasonal quarter of the year. Our current projections indicate that fourth quarter results will reflect this seasonality and be slightly lower than third quarter results. However, the Alaska economy remains strong and our core businesses continue to grow. We see no reason that we won’t be able to maintain our momentum throughout next year.”

The company’s revenues, as expected, increased across all product lines for the quarter with the greatest growth attributable to long distance services which were up \$7.7 million or 14.9 percent over the third quarter of 2000. Cable television revenues for the quarter rose to \$19.1 million, an increase of 14.4 percent over the prior year. Local service revenues grew to \$6.4 million, an increase of 23.1 percent over the prior year. Internet revenues for the quarter totaled \$3.0 million, an increase of 36.4 percent over the prior year.

The company’s local services business added 4,000 access lines during the third quarter and now has more than 73,000 access lines in service representing an estimated 16 percent market share of total access lines in Alaska. GCI’s statewide Internet platform serves 68,000 customers. Approximately 21,500 Internet customers are using GCI cable modem service, an increase of 1,900 customers over the second quarter of 2001.

GCI recorded net income of \$1.5 million or \$0.02 per share on a diluted basis. The third quarter 2001 net income of \$0.02 per share compares to a loss of \$2.4 million, or (\$0.05) per share for the third quarter of 2000.

For the nine-months ended September 30, 2001, GCI’s revenues and EBITDA totaled \$270.5 million and \$73.4 million, respectively. Revenues and EBITDA increased 16.4 percent and 35.2 percent respectively, when compared to the prior nine-months, excluding \$19.5 million in revenue and \$7.3 million in EBITDA from the sale of fiber capacity which occurred in the first quarter of 2001. GCI recorded net income of \$4.1 million or \$0.05 per share on a diluted basis for the nine-months ending September 30,

2001. The 2001 year-to-date net income of \$0.05 per share compares to a net loss of \$11.4 million or (\$0.25) per share for the same nine-month period ending September 30, 2000.

Highlights:

- Consolidated revenues increased 15.9 percent to \$88.0 million for the third quarter of 2001 as compared to \$75.9 million in 2000. Third quarter 2001 revenues increased 2.9 percent sequentially.
- Consolidated EBITDA increased 28.6 percent to \$24.3 million in the third quarter 2001 as compared to \$18.9 million in 2000. The increase in EBITDA is attributable to revenue increases in all GCI product lines, mostly from increases in customers, minutes and continued penetration of new product offerings. Consolidated third quarter EBITDA of \$24.3 million increased \$2.2 million sequentially, an increase of 10.0 percent, from \$22.1 million for the second quarter of 2001.
- Broadband, private line and other data revenues increased 34.0 percent to \$12.6 million during the third quarter of 2001 as compared to \$9.4 million in the same period of 2000 and declined 3.1 percent sequentially from \$13.0 million in the second quarter of 2001. The sequential decline in revenues was attributed to the migration of a large customer to a more efficient network on GCI's facilities in the second quarter of 2001.
- GCI had more than 73,000 local access lines in service at the end of the third quarter 2001 representing an increase of more than 4,000 access lines over the second quarter of 2001, or an annualized sequential growth rate of 23.2 percent. GCI offers local service in the Anchorage and Fairbanks markets. The company estimates it has a 16 percent local service market share in Alaska. Approximately 90 percent of GCI's access lines are provisioned on its own facilities or on resold local loops.
- GCI's statewide Internet platform added 2,500 net new Internet customers during the quarter and provided Internet access service to 68,000 customers. GCI is the largest Internet access provider in Alaska. GCI announced plans earlier this year to offer high speed Internet service to all communities it serves by the year 2004.
- GCI now provides cable modem Internet access in the Anchorage, Fairbanks, Juneau, Valdez and Sitka markets. The company had 21,500 cable modem customers at the end of the third quarter 2001, an increase of 8,500 customers when compared to the third quarter of 2000. GCI's cable modem penetration rate is one of the highest in the nation. More than 80 percent of GCI's cable customers are able to receive cable modem service. GCI announced plans in the second quarter to expand cable modem service to 12 additional cable television service areas by the end of 2002. Sitka recently became the first of the 12 new service areas. When the expansion plans are completed almost all GCI cable television customers will be able to receive cable modem service.
- GCI estimates that fourth quarter 2001 revenues will total approximately \$84 million to \$86 million and EBITDA is expected to be approximately \$23 million.

Long Distance and Other Results

Long distance and related revenues for the third quarter of 2001 increased 14.9 percent to \$59.5 million as compared to \$51.8 million for the third quarter of 2000. For the quarter, long distance and other EBITDA totaled \$16.9 million as compared to \$13.5 million, an increase of 25.2 percent over the prior year. The increase in long distance revenues and EBITDA year-over-year is due in part to increases in outsourcing business, leased long haul fiber capacity, core minutes and broadband, private line and data revenues.

Long distance revenues were up 3.8 percent sequentially to \$59.5 million from \$57.3 million in the second quarter of 2001. Long distance EBITDA was up 17.4 percent sequentially to \$16.9 million from \$14.4 million in the second quarter of 2001. The sequential increase in revenues and EBITDA is primarily attributable to increasing core minutes, outsourcing business and broadband, private line and data revenues.

Total minutes-of-use were up 5.6 percent in the third quarter of 2001 as compared to the third quarter of 2000 and were up 11.3 percent sequentially from the second quarter of 2001. The single digit growth in total minutes over the prior year is due to the fact that the company no longer carries a certain category of low margin wholesale minutes for another carrier on its network. Comparable minutes over the prior year increased 27.3 percent, after excluding the wholesale minutes no longer carried on GCI's network. The strong minute growth is due primarily to increases in traffic carried for other common carriers.

Revenues from broadband, private line and other data services increased 34.0 percent to \$12.6 million during the third quarter of 2001 as compared to \$9.4 million in the same period of 2000 and declined 3.1 percent sequentially from \$13.0 million in the second quarter of 2001. The increase in revenue year-over-year results from increasing demand for data services by Internet service providers, commercial and governmental customers, others and delivery of broadband services into rural Alaska. The sequential decline in revenues was attributed to the migration of a large customer to a more efficient network on GCI's facilities in the second quarter of 2001.

GCI continues to attract new residential and business long distance customers by offering new and innovative variations of its basic plan offering free Internet access to customers using GCI's long distance service. The total number of billed long distance customers remained relatively unchanged during the quarter.

Cable Television Results

Cable television revenues for the third quarter increased 14.4 percent to \$19.1 million from \$16.7 million in the third quarter of 2000, and were up 1.1 percent from the second quarter of 2001. EBITDA increased 19.4 percent to \$8.0 million from \$6.7 million in the third quarter of 2000, and were down 2.4 percent from the second quarter of 2001. The increase in revenues and EBITDA year-over-year is due, in part, to the increase in basic subscribers, acquisition of GC Cablevision, Inc. properties and more customer purchases of new higher margin products such as digital television and cable modem services. Cable television EBITDA declined \$0.2 million sequentially.

Gross margins as a percentage of revenues are down 40 basis points year-over-year and sequentially. The growth rate in higher value products such as digital cable service and cable modems is expected to mitigate the margin effects of increasing programming and copyright costs.

As of September 30, 2001, the company's cable and entertainment operations passed 181,044 homes and served 122,758 basic subscribers (100,637 equivalent basic subscribers). Average revenue per equivalent basic subscriber increased 13.2 percent to \$63.62 for the third quarter of 2001 as compared to \$56.22 for the third quarter of 2000, and was up 3.0 percent from \$61.75 from the second quarter of 2001. Basic subscribers decreased by 260 subscribers from the second quarter of 2001 due to seasonality.

The company offers digital cable television service in Anchorage and Fairbanks. The Anchorage system has 65 analog channels and 121 digital channels, which include digital pay-per-view and 45 channels of CD quality music. The Fairbanks system has 54 analog channels and 93 digital channels, which include digital pay-per-view and 45 channels of CD quality music. GCI served more than 21,250 digital subscribers at the end of the third quarter, an increase of more than 3,250 digital customers during the quarter. The Juneau system has been upgraded to 550 MHz with reverse activation and at quarter end offered advanced analog service with an interactive guide. GCI began rolling out digital service in the Juneau market during the fourth quarter of 2001.

Local Telephone Results

Local telephone service revenues for the third quarter increased 23.1 percent to \$6.4 million as compared to \$5.2 million in the third quarter of 2000, and were up 3.2 percent sequentially from \$6.2 million in the second quarter of 2001. Local services generated a \$0.4 million EBITDA loss for the third quarter, an improvement of \$0.2 million over the third quarter of 2000. The third quarter EBITDA loss of \$0.4 million is unchanged from the EBITDA loss of \$0.4 million in the second quarter of 2001. The EBITDA loss reflects the start-up costs necessary to offer local service in the Fairbanks market, preparation to enter the Juneau market in the first quarter of 2002 and conversion to a new billing platform which was mostly completed at the end of the third quarter. If the local telephone business was given credit for access cost savings on calls placed by GCI long distance customers who are also GCI local customers, the local telephone segment would have reported positive EBITDA. When calculated in this manner, GCI's local telephone business has been generating positive cash flow for several quarters.

GCI provided local service to more than 73,000 access lines at the end of the third quarter of 2001, an increase of 4,000 access lines or 5.8 percent from the 69,000 access lines in service at the end of the second quarter of 2001. The company estimates it has a 16 percent local service market share in Alaska. GCI has provided competitive local service in the Anchorage market for four years and began offering local service in the Fairbanks market during the second quarter of 2001.

Internet Access Results

Internet access revenues for the third quarter of 2001 totaled \$3.0 million, an increase of 36.4 percent year-over-year and a decrease of 3.2 percent sequentially when compared to third quarter 2000 revenues of \$2.2 million and second quarter 2001 revenues of \$3.1 million. The increase in year-over-year Internet access revenues is attributed to the increase in new customers and an increase in bandwidth sales to existing customers. The sequential decline in revenues is due primarily to the sale of an Internet domain to a joint venture in the second quarter of 2001.

At the end of the third quarter, GCI's statewide Internet platform provided Internet access services to more than 68,000 customers, an increase of 9,000 customers over the

prior year and 2,500 customers over the second quarter of 2001. GCI is the largest Internet access provider in Alaska.

The EBITDA loss of \$0.2 million for the third quarter is an improvement of \$0.5 million over the loss of \$0.7 million in the third quarter of 2000. The third quarter EBITDA loss of \$0.2 million increased \$0.1 million over the loss of \$0.1 million in the second quarter of 2001. Internet access results continue to improve year-over-year, benefiting from increasing economies of scale and operating cost controls while sequential EBITDA declined primarily due to the sale of the Internet domain in the prior quarter.

GCI began offering Internet access services during 1998 and its dial-up Internet service is offered in most major Alaska markets. Due to the completion of major cable plant upgrades, GCI can now offer cable modem service to more than 80 percent of its cable entertainment subscribers. GCI is now providing cable modem Internet access in the Anchorage, Fairbanks, Juneau, Valdez and Sitka markets. The company had more than 21,500 cable modem customers at the end of the third quarter 2001, an increase of 8,500 customers when compared to the third quarter of 2000. GCI's cable modem penetration rate is one of the highest in the nation. GCI announced plans in the second quarter to expand cable modem service to 12 additional cable television service areas by the end of 2002. Sitka recently became the first of the 12 new areas to receive service. When expansion plans are completed almost all GCI cable television customers will be able to receive cable modem service. GCI plans to offer high speed Internet service to all communities it serves by 2004.

GCI is a Alaska-based and operated company that provides local, wireless, and long distance telephone, cable television, Internet and data communication services throughout Alaska. More information about the company can be found at www.gci.com.

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GENERAL COMMUNICATION, INC. AND SUBSIDIARIES
CONSOLIDATED BALANCE SHEETS

Assets	(Unaudited) September 30, 2001	December 31, 2000
	(Amounts in thousands)	
Current assets:		
Cash and cash equivalents	\$ 15,186	5,962
Receivables:		
Trade	58,176	49,872
Employee and other	896	378
	59,072	50,250
Less allowance for doubtful receivables	4,991	2,864
Net receivables	54,081	47,386
Prepaid and other current assets	5,134	2,505
Deferred income taxes, net	4,550	3,221
Inventories	3,598	5,717
Property held for sale	-	10,877
Notes receivable with related parties	338	241
Total current assets	82,887	75,909
Property and equipment in service, net of depreciation	379,439	347,802
Construction in progress	9,583	8,097
Net property and equipment	389,022	355,899
Cable franchise agreements, net of amortization of \$25,389,000 and \$21,509,000 at September 30, 2001 and December 31, 2000, respectively	181,504	184,983
Goodwill, net of amortization of \$6,889,000 and \$5,952,000 at September 30, 2001 and December 31, 2000, respectively	38,890	40,002
Other intangible assets, net of amortization of \$1,155,000 and \$729,000 at September 30, 2001 and December 31, 2000, respectively	3,946	3,936
Property held for sale	1,555	1,550
Deferred loan and senior notes costs, net of amortization of \$5,205,000 and \$4,166,000 at September 30, 2001 and December 31, 2000, respectively	7,493	8,402
Notes receivable with related parties	2,903	3,235
Other assets, at cost, net of amortization of \$68,000 and \$63,000 at September 30, 2001 and December 31, 2000, respectively	3,288	5,091
Total other assets	239,579	247,199
Total assets	\$ 711,488	679,007

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GENERAL COMMUNICATION, INC. AND SUBSIDIARIES
CONSOLIDATED BALANCE SHEETS
(Continued)

Liabilities and Stockholders' Equity	(Unaudited) September 30, 2001	December 31, 2000
	(Amounts in thousands)	
Current liabilities:		
Current maturities of obligations under capital leases	\$ 1,608	1,600
Accounts payable	36,794	29,094
Accrued payroll and payroll related obligations	13,206	10,385
Deferred revenue	10,648	9,477
Accrued interest	5,129	9,256
Accrued liabilities	5,096	4,134
Subscriber deposits and other current liabilities	2,450	1,362
Total current liabilities	74,931	65,308
Long-term debt, excluding current maturities	332,700	334,400
Obligations under capital leases, excluding current maturities	45,695	46,882
Obligations under capital leases due to related party, excluding current maturities	146	214
Deferred income taxes, net of deferred income tax benefit	24,713	22,057
Other liabilities	5,367	4,077
Total liabilities	483,552	472,938
Redeemable preferred stocks	32,572	22,589
Stockholders' equity		
Common stock (no par):		
Class A. Authorized 100,000,000 shares; issued and outstanding and issuable 49,704,825 and 48,642,870 shares at September 30, 2001 and December 31, 2000, respectively	188,975	182,706
Class B. Authorized 10,000,000 shares; issued and outstanding 3,890,714 and 3,904,038 shares at September 30, 2001 and December 31, 2000, respectively; convertible on a share-per-share basis into Class A common stock	3,288	3,299
Less cost of 357,958 Class A common shares held in treasury at September 30, 2001 and December 31, 2000	(1,659)	(1,659)
Paid-in capital	9,859	7,368
Notes receivable with related parties issued upon stock option exercise	(2,288)	(2,976)
Retained deficit	(2,722)	(5,258)
Accumulated other comprehensive loss	(89)	-
Total stockholders' equity	195,364	183,480
Commitments and contingencies		
Total liabilities and stockholders' equity	\$ 711,488	679,007

GENERAL COMMUNICATION, INC. AND SUBSIDIARIES
CONSOLIDATED STATEMENTS OF OPERATIONS
(Unaudited)

	Three Months Ended September 30,		Nine Months Ended September 30,	
	2001	2000	2001	2000
	(Amounts in thousands, except per share amounts)			
Revenues	\$ 88,019	75,906	270,471	215,609
Cost of sales and services	32,743	29,948	108,660	89,243
Selling, general and administrative expenses	30,957	27,052	88,399	77,439
Depreciation and amortization expense	14,127	13,296	41,767	38,890
Operating income	<u>10,192</u>	<u>5,610</u>	<u>31,645</u>	<u>10,037</u>
Interest expense	7,510	9,760	24,467	29,172
Interest income	35	196	297	554
Interest expense, net	<u>7,475</u>	<u>9,564</u>	<u>24,170</u>	<u>28,618</u>
Net income (loss) before income taxes	2,717	(3,954)	7,475	(18,581)
Income tax (expense) benefit	<u>(1,190)</u>	<u>1,602</u>	<u>(3,359)</u>	<u>7,205</u>
Net income (loss)	<u>\$ 1,527</u>	<u>(2,352)</u>	<u>4,116</u>	<u>(11,376)</u>
Basic and diluted income (loss) per common share	<u>\$ 0.02</u>	<u>(0.05)</u>	<u>0.05</u>	<u>(0.25)</u>

GENERAL COMMUNICATION, INC. AND SUBSIDIARIES
SUPPLEMENTAL FINANCIAL INFORMATION
(Unaudited)

	Nine Months Ended September 30, 2001					Nine Months Ended September 30, 2000				
	Long Distance	Cable	Local Services	Internet	Combined	Long Distance	Cable	Local Services	Internet	Combined
Revenues:										
Telecommunications	\$ 187,129	-	18,538	8,772	214,439	\$ 145,847	-	14,545	5,919	166,311
Cable	-	56,032	-	-	56,032	-	49,298	-	-	49,298
Total revenues	<u>187,129</u>	<u>56,032</u>	<u>18,538</u>	<u>8,772</u>	<u>270,471</u>	<u>145,847</u>	<u>49,298</u>	<u>14,545</u>	<u>5,919</u>	<u>215,609</u>
Cost of sales and services:										
Distribution	79,674	-	10,181	3,613	93,468	64,639	-	8,316	3,156	76,111
Programming and copyright	-	15,192	-	-	15,192	-	13,132	-	-	13,132
Total cost of sales and services	<u>79,674</u>	<u>15,192</u>	<u>10,181</u>	<u>3,613</u>	<u>108,660</u>	<u>64,639</u>	<u>13,132</u>	<u>8,316</u>	<u>3,156</u>	<u>89,243</u>
Contribution	<u>107,455</u>	<u>40,840</u>	<u>8,357</u>	<u>5,159</u>	<u>161,811</u>	<u>81,208</u>	<u>36,166</u>	<u>6,229</u>	<u>2,763</u>	<u>126,366</u>
Selling, general and administrative expenses:										
Telephony operating and engineering	20,240	-	615	-	20,855	16,717	-	634	-	17,351
Cable	-	13,594	-	-	13,594	-	13,713	-	-	13,713
Sales and communications	1,739	2,453	1,691	1,290	7,173	1,841	1,670	1,301	1,092	5,904
General and administrative	31,687	-	6,867	4,547	43,101	25,286	-	7,590	4,224	37,100
Bad debts	3,094	582	-	-	3,676	2,857	514	-	-	3,371
Total selling, general and administrative expenses	<u>56,760</u>	<u>16,629</u>	<u>9,173</u>	<u>5,837</u>	<u>88,399</u>	<u>46,701</u>	<u>15,897</u>	<u>9,525</u>	<u>5,316</u>	<u>77,439</u>
EBITDA	50,695	24,211	(816)	(678)	73,412	34,507	20,269	(3,296)	(2,553)	48,927
Depreciation and amortization	22,542	15,039	2,539	1,647	41,767	20,416	13,906	3,404	1,164	38,890
Operating income (loss)	<u>\$ 28,153</u>	<u>9,172</u>	<u>(3,355)</u>	<u>(2,325)</u>	<u>31,645</u>	<u>\$ 14,091</u>	<u>6,363</u>	<u>(6,700)</u>	<u>(3,717)</u>	<u>10,037</u>

GENERAL COMMUNICATION, INC. AND SUBSIDIARIES
SUPPLEMENTAL FINANCIAL INFORMATION
(Unaudited)

	Three Months Ended September 30, 2001					Three Months Ended June 30, 2001				
	Long Distance	Cable	Local Services	Internet	Combined	Long Distance	Cable	Local Services	Internet	Combined
Revenues:										
Telecommunications	\$ 59,490	-	6,397	3,019	68,906	\$ 57,345	-	6,183	3,134	66,662
Cable	-	19,113	-	-	19,113	-	18,873	-	-	18,873
Total revenues	<u>59,490</u>	<u>19,113</u>	<u>6,397</u>	<u>3,019</u>	<u>88,019</u>	<u>57,345</u>	<u>18,873</u>	<u>6,183</u>	<u>3,134</u>	<u>85,535</u>
Cost of sales and services:										
Distribution	22,809	-	3,545	1,192	27,546	24,015	-	3,498	1,258	28,771
Programming and copyright	-	5,197	-	-	5,197	-	5,060	-	-	5,060
Total cost of sales and services	<u>22,809</u>	<u>5,197</u>	<u>3,545</u>	<u>1,192</u>	<u>32,743</u>	<u>24,015</u>	<u>5,060</u>	<u>3,498</u>	<u>1,258</u>	<u>33,831</u>
Contribution	<u>36,681</u>	<u>13,916</u>	<u>2,852</u>	<u>1,827</u>	<u>55,276</u>	<u>33,330</u>	<u>13,813</u>	<u>2,685</u>	<u>1,876</u>	<u>51,704</u>
Selling, general and administrative expenses:										
Telephony operating and engineering	7,306	-	187	-	7,493	6,737	-	305	-	7,042
Cable	-	4,904	-	-	4,904	-	4,588	-	-	4,588
Sales and communications	643	924	617	393	2,577	682	744	561	413	2,400
General and administrative	11,128	-	2,401	1,603	15,132	9,859	-	2,189	1,551	13,599
Bad debts	739	112	-	-	851	1,670	294	-	-	1,964
Total selling, general and administrative expenses	<u>19,816</u>	<u>5,940</u>	<u>3,205</u>	<u>1,996</u>	<u>30,957</u>	<u>18,948</u>	<u>5,626</u>	<u>3,055</u>	<u>1,964</u>	<u>29,593</u>
EBITDA	16,865	7,976	(353)	(169)	24,319	14,382	8,187	(370)	(88)	22,111
Depreciation and amortization	7,622	5,014	917	574	14,127	7,316	5,015	815	554	13,700
Operating income (loss)	<u>\$ 9,243</u>	<u>2,962</u>	<u>(1,270)</u>	<u>(743)</u>	<u>10,192</u>	<u>\$ 7,066</u>	<u>3,172</u>	<u>(1,185)</u>	<u>(642)</u>	<u>8,411</u>

GENERAL COMMUNICATION, INC. AND SUBSIDIARIES
SUPPLEMENTAL FINANCIAL INFORMATION
(Unaudited)

	Three Months Ended September 30, 2001					Three Months Ended September 30, 2000				
	Long Distance	Cable	Local Services	Internet	Combined	Long Distance	Cable	Local Services	Internet	Combined
Revenues:										
Telecommunications	\$ 59,490	-	6,397	3,019	68,906	\$ 51,774	-	5,236	2,188	59,198
Cable	-	19,113	-	-	19,113	-	16,708	-	-	16,708
Total revenues	<u>59,490</u>	<u>19,113</u>	<u>6,397</u>	<u>3,019</u>	<u>88,019</u>	<u>51,774</u>	<u>16,708</u>	<u>5,236</u>	<u>2,188</u>	<u>75,906</u>
Cost of sales and services:										
Distribution	22,809	-	3,545	1,192	27,546	21,490	-	2,932	1,050	25,472
Programming and copyright	-	5,197	-	-	5,197	-	4,476	-	-	4,476
Total cost of sales and services	<u>22,809</u>	<u>5,197</u>	<u>3,545</u>	<u>1,192</u>	<u>32,743</u>	<u>21,490</u>	<u>4,476</u>	<u>2,932</u>	<u>1,050</u>	<u>29,948</u>
Contribution	<u>36,681</u>	<u>13,916</u>	<u>2,852</u>	<u>1,827</u>	<u>55,276</u>	<u>30,284</u>	<u>12,232</u>	<u>2,304</u>	<u>1,138</u>	<u>45,958</u>
Selling, general and administrative expenses:										
Telephony operating and engineering	7,306	-	187	-	7,493	5,704	-	205	-	5,909
Cable	-	4,904	-	-	4,904	-	4,732	-	-	4,732
Sales and communications	643	924	617	393	2,577	444	504	463	389	1,800
General and administrative	11,128	-	2,401	1,603	15,132	9,180	-	2,235	1,404	12,819
Bad debts	739	112	-	-	851	1,469	323	-	-	1,792
Total selling, general and administrative expenses	<u>19,816</u>	<u>5,940</u>	<u>3,205</u>	<u>1,996</u>	<u>30,957</u>	<u>16,797</u>	<u>5,559</u>	<u>2,903</u>	<u>1,793</u>	<u>27,052</u>
EBITDA	16,865	7,976	(353)	(169)	24,319	13,487	6,673	(599)	(655)	18,906
Depreciation and amortization	7,622	5,014	917	574	14,127	7,501	4,635	838	322	13,296
Operating income (loss)	<u>\$ 9,243</u>	<u>2,962</u>	<u>(1,270)</u>	<u>(743)</u>	<u>10,192</u>	<u>\$ 5,986</u>	<u>2,038</u>	<u>(1,437)</u>	<u>(977)</u>	<u>5,610</u>