

August 9, 2000

John Lowber, (907) 265-5628; jlowber@gci.com

Bruce Broquet, (907) 777-6660; bbroquet@gci.com

David Morris, (907) 265-5396; dmorris@gci.com

FOR IMMEDIATE RELEASE

**GCI REPORTS SECOND QUARTER 2000 FINANCIAL RESULTS
EBITDA GROWS TO \$16.1 MILLION**

Anchorage, AK – General Communication, Inc. (GCI) (NASDAQ:GNCMA) today reported its second quarter 2000 results with revenues growing to \$71.4 million, an increase of 11.2 percent over 1999, excluding the \$19.5 million sale of fiber capacity which occurred in the second quarter of 1999. Earnings before interest, taxes, depreciation and amortization (EBITDA) increased to \$16.1 million as compared to \$8.3 million in the prior year, an increase of 94.0 percent, excluding EBITDA from the sale of fiber capacity reported in the second quarter a year ago.

The company's revenues continued to grow across all product lines for the year. The greatest growth was attributed to long distance services that were up \$4.1 million or 9.3 percent over the second quarter of 1999, excluding the sale of fiber capacity that was reported in the long distance segment in the second quarter of 1999. Cable television revenues for the quarter rose to \$16.7 million, an increase of 12.1 percent over the prior year. Local service revenues grew to \$4.8 million, an increase of 26.3 percent over the prior year. Internet revenues for the quarter totaled \$2.0 million, an increase of 25.0 percent over the prior year.

"After the promising results of the last two quarters we had great expectations for the second quarter—we were not disappointed," said Ron Duncan, GCI president and CEO. "We are very pleased with the results and proud of the efforts of our employees to achieve higher goals. We would also like to thank our shareholders for their confidence and patience as GCI continues to gain momentum from execution of its strategy."

The company's local services business added 4,500 access lines during the second quarter and now has more than 54,500 access lines in service representing a 29 percent market share in the Anchorage area. The company's statewide Internet platform serves more than 59,000 customers, an increase of 3,000 customers for the quarter as compared with 56,000 customers at the end of first quarter of 2000.

GCI incurred a net loss of \$3.5 million or \$0.08 per share for the quarter. The loss was anticipated and is primarily attributable to greater interest and depreciation charges arising from GCI's investment in major capital projects including its Galaxy XR satellite transponder purchase in the first quarter of 2000. The second quarter 2000 net loss of \$0.08 per share compares to net income of \$2.5 million, or \$0.04 per share for the second quarter of 1999. The prior year's net income and earnings per share resulted in part from the \$19.5 million sale of fiber capacity in the second quarter of 1999.

For the second quarter of 2000, GCI revenues increased 4.5 percent to \$71.4 million as compared to \$68.3 million for the first quarter of 2000. Second quarter EBITDA of \$16.1 million increased \$2.1 million or 15.0 percent sequentially from \$14.0 million in the first quarter of 2000. The increase in the company's sequential EBITDA was due in part to continued focus on leveraging facilities investments and increases in customers. GCI second quarter net loss of \$2.5 million, or \$0.08 per share compares to a loss of \$5.5 million, or \$0.12 per share for the first quarter of 2000.

For the six months ending June 30, 2000, GCI's revenues totaled \$139.7 million, an increase of 11.3 percent excluding the \$19.5 million sale of fiber capacity in the second quarter of 1999. EBITDA for the six-month period totaled \$30.0 million, an increase of 64.8 percent when compared to the prior six-months excluding the sale of fiber capacity. GCI incurred a net loss of \$9.0 million, or \$0.19 per share, for the six months ending June 30, 2000. The 2000 net loss compares to a loss of \$2.4 million, or \$0.05 per share for the same six-month period ending June 30, 1999.

Highlights:

- Consolidated revenues increased 11.2 percent to \$71.4 million for the second quarter of 2000 excluding the \$19.5 million sale of fiber capacity in the second quarter of 1999. Second quarter 2000 revenues increased 4.5 percent sequentially over revenues of \$68.3 million in the first quarter of 2000.
- Consolidated EBITDA increased 94.0 percent to \$16.1 million in the second quarter 2000 excluding EBITDA from the sale of fiber capacity in the second quarter of 1999. The increase in EBITDA is attributable to revenue increases in all of GCI's product lines due in part to an increase in customers, minutes, new product offerings and returns on facility investments. Consolidated second quarter EBITDA of \$16.1 million increased \$2.1 million sequentially, an increase of 15.0 percent, from \$14.0 million for the first quarter of 2000.
- Private line and other data revenues increased 32.4 percent during the second quarter of 2000 as compared to the same period of 1999 and were up 16.9 percent from the first quarter of 2000.
- GCI added 3,000 new Internet customers during the quarter and provided Internet access service to more than 59,000 customers at the end of the second quarter. GCI is Alaska's largest Internet service provider.
- GCI had more than 54,500 local access lines in service at the end of the second quarter 2000 representing an increase of 4,500 access lines over the 50,000 access lines in service for the first quarter of 2000, or a sequential growth rate of 9.0 percent for the quarter. The company estimates it has an approximate 29 percent local service market share in Anchorage. Over 92 percent of GCI's access lines are provisioned on its own facilities or on resold local loops.
- GCI provides cable modem Internet access in the Anchorage, Fairbanks and Juneau markets. The company had more than 11,000 cable modem and almost 9,000 digital cable television customers at the end of the second quarter of 2000. GCI's cable modem penetration rate is leading the nation. Approximately 80 percent of GCI's cable customers are able to receive cable modem service. Digital cable service is

available in the Anchorage market currently and is expected to be offered in the Fairbanks market during the third quarter of 2000.

Long Distance and Other Results

Long distance and related revenues for the second quarter of 2000 were up 9.3 percent to \$48.0 million as compared to \$43.9 million for the second quarter of 1999 excluding the \$19.5 million sale of fiber capacity in the second quarter of 1999. For the quarter, long distance and other EBITDA totaled \$11.3 million as compared to \$3.3 million in the second quarter of 1999 excluding EBITDA from the fiber capacity sale. Long distance revenues were up 4.1 percent sequentially from \$46.1 million in the first quarter of 2000. Long distance EBITDA increased sequentially 16.5 percent from \$9.7 million in the first quarter of 2000.

The increase in revenues year-over-year and sequentially is primarily attributable to an increase in minutes and increases in private line and data revenues. The increase in EBITDA year-over-year and sequentially is attributable to an increase in revenues, a broader allocation of operating costs to other business segments, and a full quarter of avoided satellite transponder lease costs.

Minutes-of-use were up 14.9 percent in the second quarter of 2000 as compared to the second quarter of 1999 and were up slightly from the first quarter of 2000. The increase in minutes is attributable, in part, to a new category of wholesale minutes carried for other carriers on the GCI network, increasing carrier traffic and an increase in the number of active customers.

Revenues from private line and other broadband and data services increased 32.4 percent during the second quarter of 2000 as compared with the same period of 1999 and were up 16.9 percent from the first quarter of 2000. The increase in revenue results from an increase in system capacity and increasing demand for data services by Internet service providers, commercial and governmental customers and delivery of broadband services into rural Alaska. Demand for data services to and from the lower 48 states previously exceeded available capacity, however such demand is now being met with uncompressed fiber optic capacity on GCI's Alaska United Fiber System.

The company's strategy to offer free Internet access to customers using GCI's long distance service has been well received by customers and continues to attract new residential and business long distance customers.

Cable Television Results

Cable television revenues for the second quarter increased 12.1 percent to \$16.7 million from \$14.9 million in the second quarter of 1999, and were up 5.0 percent from \$15.9 million in the first quarter of 2000. EBITDA increased 9.2 percent year-over-year and sequentially to \$7.1 million from \$6.5 million in the second quarter of 1999 and first quarter of 2000. The increases in revenues and EBITDA are due primarily to an increase in basic subscribers and continued penetration of new higher margin products such as digital television and cable modem services and improvements in operating efficiencies.

Gross margins as a percentage of revenues are down 120 basis points year-over-year but increased 70 basis points sequentially. The year-over-year decrease in gross margin is attributable in part to increases in programming and copyright costs and additional costs of

new programming introduced in 1999 and 2000. The sequential increase is due to changes in rates and product mix.

As of June 30, 2000, the company's cable and entertainment operations passed 175,644 homes and served 118,749 basic subscribers (99,483 equivalent basic subscribers). Average revenue per equivalent basic subscriber increased 9.5 percent to \$55.60 for the second quarter of 2000 as compared to \$50.79 for the second quarter of 1999, and was up 4.6 percent from \$53.15 for the first quarter of 2000. GCI added 1,178 net new subscribers to its systems during the second quarter of 2000.

The company offers digital cable television service in Anchorage. The Anchorage system has 67 analog channels and 84 digital channels, which include digital pay-per-view and 40 channels of CD quality music. GCI served almost 9,000 digital subscribers at the end of the second quarter of 2000. The Juneau system has been upgraded to 550 MHz with reverse activation and currently offers advanced analog service with an interactive guide. GCI will offer digital video service in Fairbanks during the third quarter of 2000.

Local Telephone Results

Local telephone service revenues for the second quarter increased 26.3 percent to \$4.8 million as compared to \$3.8 million in the second quarter of 1999, and were up 6.7 percent sequentially from \$4.5 million in the first quarter of 2000. Local services generated a \$1.5 million EBITDA loss for the second quarter as compared to an EBITDA loss of \$1.0 million in the second quarter of 1999. If the local telephone business was given credit for access cost savings on calls placed by GCI long distance customers who are also GCI local customers, the EBITDA loss for the second quarter of 2000 would have been eliminated and GCI's local services business would be generating positive cash flow.

GCI provided local service for more than 54,500 access lines at the end of the second quarter of 2000, an increase of 4,500 access lines or 9.0 percent from 50,000 access lines in service at the end of the first quarter of 2000. The company estimates it has attained a 29 percent share of the Anchorage local services market.

Internet Access Results

As of June 30, 2000 GCI's statewide Internet platform provided Internet access services to more than 59,000 customers, an increase of 3,000 customers over the first quarter of 2000. GCI is the leading Internet access provider in the state of Alaska. Internet access revenues for the second quarter of 2000 totaled \$2.0 million, an increase of 25.0 percent year-over-year and 17.6 percent sequentially as compared to second quarter 1999 revenues of \$1.6 million and first quarter 2000 revenues of \$1.7 million. The increase in Internet access revenues is attributed to the rapid growth in customers both year-over-year and sequentially.

The EBITDA loss of \$0.8 million for the second quarter, as compared to the loss of \$0.5 million in the second quarter of 1999 and \$1.1 million in the first quarter of 2000, was expected due to the increasing number of customers added by aggressively promoting bundled residential and commercial Internet access services with long distance beginning in February 1999.

The 3,000 new Internet customers added in the second quarter of 2000 represented an increase of 5.3 percent sequentially over the first quarter of 2000. GCI began offering

Internet access services during 1998 and its dial-up Internet service is offered in most major Alaska markets. Due to the completion of major cable plant upgrades, GCI now offers cable modem service to more than 80 percent of its cable entertainment subscribers. GCI offers cable modem Internet access in the Anchorage, Fairbanks and Juneau markets. The company had more than 11,000 cable modems deployed at the end of the second quarter of 2000 as compared to about 1,600 cable modems deployed at the end of the second quarter of 1999. GCI estimates that customers in Alaska are signing up for its cable modem services at three times the national average rate.

GCI is a Alaska-based and operated company that provides local, wireless, and long distance telephone, cable television, Internet and data communication services to more than 180,000 customers throughout Alaska. More information about the company can be found at www.gci.com.

#

GENERAL COMMUNICATION, INC. AND SUBSIDIARIES
CONSOLIDATED BALANCE SHEETS

Assets	(Unaudited) June 30 2000	December 31, 1999
	(Amounts in thousands)	
Current assets:		
Cash and cash equivalents	\$ 12,609	13,734
Receivables:		
Trade	45,857	48,145
Other	1,302	269
	47,159	48,414
Less allowance for doubtful receivables	3,452	2,833
Net receivables	43,707	45,581
Refundable deposit	-	9,100
Prepaid and other current assets	1,851	2,224
Deferred income taxes, net	3,033	2,972
Inventories	4,602	3,754
Property held for sale	10,877	-
Notes receivable with related parties	478	449
Total current assets	77,157	77,814
Property and equipment in service, net of depreciation	344,789	302,762
Construction in progress	4,287	2,898
Net property and equipment	349,076	305,660
Cable franchise agreements, net of amortization of \$18,928,000 and \$16,347,000 at June 30, 2000 and December 31, 1999, respectively	187,564	190,145
Goodwill, net of amortization of \$5,321,000 and \$4,563,000 at June 30, 2000 and December 31, 1999, respectively	40,633	41,391
Other intangible assets, net of amortization of \$490,000 and \$269,000 at June 30, 2000 and December 31, 1999, respectively	4,379	4,402
Property held for sale	1,550	10,877
Deferred loan and senior notes costs, net of amortization	8,861	8,863
Notes receivable with related parties	2,441	2,067
Other assets, at cost, net of amortization	1,431	1,932
Total other assets	246,859	259,677
Total assets	\$ 673,092	643,151

(Continued)

GENERAL COMMUNICATION, INC. AND SUBSIDIARIES
CONSOLIDATED BALANCE SHEETS

(Continued)

Liabilities and Stockholders' Equity	(Unaudited)	
	June 30 2000	December 31, 1999
	(Amounts in thousands)	
Current liabilities:		
Current maturities of obligations under capital leases	\$ 1,714	574
Accounts payable	25,674	25,321
Accrued interest	9,256	7,985
Accrued payroll and payroll related obligations	8,323	8,601
Deferred revenue	8,180	8,173
Accrued liabilities	3,938	3,152
Subscriber deposits and other current liabilities	1,547	1,314
Total current liabilities	<u>58,632</u>	<u>55,120</u>
Long-term debt, excluding current maturities	329,400	339,400
Obligations under capital leases, excluding current maturities	47,580	747
Obligations under capital leases due to related party, excluding current maturities	274	353
Deferred income taxes, net of deferred income tax benefit	25,127	30,861
Other liabilities	4,117	4,210
Total liabilities	<u>465,130</u>	<u>430,691</u>
Preferred stock. \$1,000 par value, authorized 1,000,000 shares; issued and outstanding 20,000 shares at June 30, 2000 and December 31, 1999; convertible into Class A common stock at \$5.55 per share of Class A common stock, redemption price at June 30, 2000 of \$1,014,000; \$1,746,000 dividends accrued, pending stock issuance	<u>21,658</u>	<u>19,912</u>
Stockholders' equity		
Common stock (no par):		
Class A. Authorized 100,000,000 shares; issued and outstanding 47,951,024 and 46,869,671 shares at June 30, 2000 and December 31, 1999, respectively	180,582	176,740
Class B. Authorized 10,000,000 shares; issued and outstanding 3,908,148 and 4,048,480 shares at June 30, 2000 and December 31, 1999, respectively; convertible on a share-per-share basis into Class A common stock	3,303	3,422
Less cost of 357,589 and 347,958 Class A common shares held in treasury at June 30, 2000 and December 31, 1999, respectively	(1,659)	(1,607)
Paid-in capital	6,720	6,343
Notes receivable issued upon stock option exercise	(2,539)	(2,167)
Retained earnings (deficit)	(103)	9,817
Total stockholders' equity	<u>186,304</u>	<u>192,548</u>
Commitments and contingencies		
Total liabilities and stockholders' equity	<u>\$ 673,092</u>	<u>643,151</u>

GENERAL COMMUNICATION, INC. AND SUBSIDIARIES
CONSOLIDATED STATEMENTS OF OPERATIONS

	(Unaudited) Three Months Ended June 30,		(Unaudited) Six Months Ended June 30,	
	2000	1999	2000	1999
	(Amounts in thousands, except per share amounts)			
Revenues	\$ 71,426	83,659	139,703	144,997
Cost of sales and services	29,637	34,342	59,295	62,212
Selling, general and administrative expenses	25,733	25,236	50,387	48,774
Depreciation and amortization expense	12,506	11,426	25,594	21,724
Operating income	3,550	12,655	4,427	12,287
Interest expense	9,398	8,992	19,412	16,072
Interest income	183	832	358	952
Interest expense, net	9,215	8,160	19,054	15,120
cumulative effect of a change in accounting principle	(5,665)	4,495	(14,627)	(2,833)
Income tax expense (benefit)	(2,139)	2,004	(5,603)	(803)
Net income (loss) before cumulative effect of a change in accounting principle	(3,526)	2,491	(9,024)	(2,030)
Cumulative effect of a change in accounting principle, net of income tax benefit of \$245	-	-	-	344
Net income (loss)	\$ (3,526)	2,491	(9,024)	(2,374)
Basic income (loss) per common share:				
Net income (loss) before cumulative effect of a change in accounting principle	\$ (0.08)	0.04	(0.19)	(0.04)
Cumulative effect of a change in accounting principle	-	-	-	(0.01)
Net income (loss)	\$ (0.08)	0.04	(0.19)	(0.05)
Diluted income (loss) per common share:				
Net income (loss) before cumulative effect of a change in accounting principle	\$ (0.08)	0.04	(0.19)	(0.04)
Cumulative effect of a change in accounting principle	-	-	-	(0.01)
Net income (loss)	\$ (0.08)	0.04	(0.19)	(0.05)

GENERAL COMMUNICATION, INC. AND SUBSIDIARIES
SUPPLEMENTAL FINANCIAL INFORMATION
(Unaudited)

	Six Month Period Ended June 30, 2000					Six Month Period Ended June 30, 1999				
	Long Distance	Cable	Local Services	Internet	Combined	Long Distance	Cable	Local Services	Internet	Combined
Revenues:										
Telecommunications	\$ 94,073	-	9,309	3,731	107,113	\$ 105,397	-	7,478	2,151	115,026
Cable	-	32,590	-	-	32,590	-	29,971	-	-	29,971
Total revenues	<u>94,073</u>	<u>32,590</u>	<u>9,309</u>	<u>3,731</u>	<u>139,703</u>	<u>105,397</u>	<u>29,971</u>	<u>7,478</u>	<u>2,151</u>	<u>144,997</u>
Cost of sales and services:										
Distribution	43,149	-	5,384	2,106	50,639	49,721	-	3,713	1,324	54,758
Programming and copyright	-	8,656	-	-	8,656	-	7,454	-	-	7,454
Total cost of sales and services	<u>43,149</u>	<u>8,656</u>	<u>5,384</u>	<u>2,106</u>	<u>59,295</u>	<u>49,721</u>	<u>7,454</u>	<u>3,713</u>	<u>1,324</u>	<u>62,212</u>
Contribution	<u>50,924</u>	<u>23,934</u>	<u>3,925</u>	<u>1,625</u>	<u>80,408</u>	<u>55,676</u>	<u>22,517</u>	<u>3,765</u>	<u>827</u>	<u>82,785</u>
Selling, general and administrative expenses:										
Telephony operating and engineering	11,013	-	429	-	11,442	6,768	-	446	-	7,214
Cable, including management fees of \$203 and \$170 for the six month periods ended June 30, 2000 and 1999, respectively	-	8,981	-	-	8,981	-	6,961	-	-	6,961
Sales and communications	1,397	1,166	838	703	4,104	7,589	2,054	688	345	10,676
General and administrative	16,106	-	5,355	2,820	24,281	14,451	-	4,977	2,199	21,627
Bad debts	1,388	191	-	-	1,579	2,292	4	-	-	2,296
Total selling, general and administrative expenses	<u>29,904</u>	<u>10,338</u>	<u>6,622</u>	<u>3,523</u>	<u>50,387</u>	<u>31,100</u>	<u>9,019</u>	<u>6,111</u>	<u>2,544</u>	<u>48,774</u>
EBITDA	21,020	13,596	(2,697)	(1,898)	30,021	24,576	13,498	(2,346)	(1,717)	34,011
Depreciation and amortization	12,915	9,271	2,566	842	25,594	10,806	8,780	1,628	510	21,724
Operating income (loss)	<u>\$ 8,105</u>	<u>4,325</u>	<u>(5,263)</u>	<u>(2,740)</u>	<u>4,427</u>	<u>\$ 13,770</u>	<u>4,718</u>	<u>(3,974)</u>	<u>(2,227)</u>	<u>12,287</u>

GENERAL COMMUNICATION, INC. AND SUBSIDIARIES
SUPPLEMENTAL FINANCIAL INFORMATION
(Unaudited)

	Three Month Period Ended June 30, 2000					Three Month Period Ended March 31, 2000				
	Long Distance	Cable	Local Services	Internet	Combined	Long Distance	Cable	Local Services	Internet	Combined
Revenues:										
Telecommunications	\$ 47,959	-	4,789	2,018	54,766	\$ 46,114	-	4,520	1,713	52,347
Cable	-	16,660	-	-	16,660	-	15,930	-	-	15,930
Total revenues	<u>47,959</u>	<u>16,660</u>	<u>4,789</u>	<u>2,018</u>	<u>71,426</u>	<u>46,114</u>	<u>15,930</u>	<u>4,520</u>	<u>1,713</u>	<u>68,277</u>
Cost of sales and services:										
Distribution	21,270	-	2,966	1,033	25,269	21,879	-	2,418	1,073	25,370
Programming and copyright	-	4,368	-	-	4,368	-	4,288	-	-	4,288
Total cost of sales and services	<u>21,270</u>	<u>4,368</u>	<u>2,966</u>	<u>1,033</u>	<u>29,637</u>	<u>21,879</u>	<u>4,288</u>	<u>2,418</u>	<u>1,073</u>	<u>29,658</u>
Contribution	<u>26,689</u>	<u>12,292</u>	<u>1,823</u>	<u>985</u>	<u>41,789</u>	<u>24,235</u>	<u>11,642</u>	<u>2,102</u>	<u>640</u>	<u>38,619</u>
Selling, general and administrative expenses:										
Telephony operating and engineering	5,735	-	225	-	5,960	5,278	-	204	-	5,482
Cable, including management fees of \$103 and \$100 for the three month periods ended June 30, 2000 and March 31, 2000, respectively	-	4,569	-	-	4,569	-	4,412	-	-	4,412
Sales and communications	20	547	469	352	1,388	1,377	619	369	351	2,716
General and administrative	9,075	-	2,662	1,398	13,135	7,031	-	2,693	1,422	11,146
Bad debts	565	116	-	-	681	823	75	-	-	898
Total selling, general and administrative expenses	<u>15,395</u>	<u>5,232</u>	<u>3,356</u>	<u>1,750</u>	<u>25,733</u>	<u>14,509</u>	<u>5,106</u>	<u>3,266</u>	<u>1,773</u>	<u>24,654</u>
EBITDA	11,294	7,060	(1,533)	(765)	16,056	9,726	6,536	(1,164)	(1,133)	13,965
Depreciation and amortization	6,610	4,636	820	440	12,506	6,305	4,635	1,746	402	13,088
Operating income (loss)	<u>\$ 4,684</u>	<u>2,424</u>	<u>(2,353)</u>	<u>(1,205)</u>	<u>3,550</u>	<u>\$ 3,421</u>	<u>1,901</u>	<u>(2,910)</u>	<u>(1,535)</u>	<u>877</u>

GENERAL COMMUNICATION, INC. AND SUBSIDIARIES
SUPPLEMENTAL FINANCIAL INFORMATION
(Unaudited)

	Three Month Period Ended June 30, 2000					Three Month Period Ended June 30, 1999				
	Long Distance	Cable	Local Services	Internet	Combined	Long Distance	Cable	Local Services	Internet	Combined
Revenues:										
Telecommunications	\$ 47,959	-	4,789	2,018	54,766	\$ 63,488	-	3,764	1,498	68,750
Cable	-	16,660	-	-	16,660	-	14,909	-	-	14,909
Total revenues	<u>47,959</u>	<u>16,660</u>	<u>4,789</u>	<u>2,018</u>	<u>71,426</u>	<u>63,488</u>	<u>14,909</u>	<u>3,764</u>	<u>1,498</u>	<u>83,659</u>
Cost of sales and services:										
Distribution	21,270	-	2,966	1,033	25,269	27,936	-	1,763	909	30,608
Programming and copyright	-	4,368	-	-	4,368	-	3,734	-	-	3,734
Total cost of sales and services	<u>21,270</u>	<u>4,368</u>	<u>2,966</u>	<u>1,033</u>	<u>29,637</u>	<u>27,936</u>	<u>3,734</u>	<u>1,763</u>	<u>909</u>	<u>34,342</u>
Contribution	<u>26,689</u>	<u>12,292</u>	<u>1,823</u>	<u>985</u>	<u>41,789</u>	<u>35,552</u>	<u>11,175</u>	<u>2,001</u>	<u>589</u>	<u>49,317</u>
Selling, general and administrative expenses:										
Telephony operating and engineering	5,735	-	225	-	5,960	4,054	-	222	-	4,276
Cable, including management fees of \$103 and \$80 for the three month periods ended June 30, 2000 and 1999, respectively	-	4,569	-	-	4,569	-	3,384	-	-	3,384
Sales and communications	20	547	469	352	1,388	4,052	1,368	362	221	6,003
General and administrative	9,075	-	2,662	1,398	13,135	6,888	-	2,442	1,026	10,356
Bad debts	565	116	-	-	681	1,302	(85)	-	-	1,217
Total selling, general and administrative expenses	<u>15,395</u>	<u>5,232</u>	<u>3,356</u>	<u>1,750</u>	<u>25,733</u>	<u>16,296</u>	<u>4,667</u>	<u>3,026</u>	<u>1,247</u>	<u>25,236</u>
EBITDA	11,294	7,060	(1,533)	(765)	16,056	19,256	6,508	(1,025)	(658)	24,081
Depreciation and amortization	6,610	4,636	820	440	12,506	5,950	4,390	818	268	11,426
Operating income (loss)	<u>\$ 4,684</u>	<u>2,424</u>	<u>(2,353)</u>	<u>(1,205)</u>	<u>3,550</u>	<u>\$ 13,306</u>	<u>2,118</u>	<u>(1,843)</u>	<u>(926)</u>	<u>12,655</u>